

Local Market Update for August 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

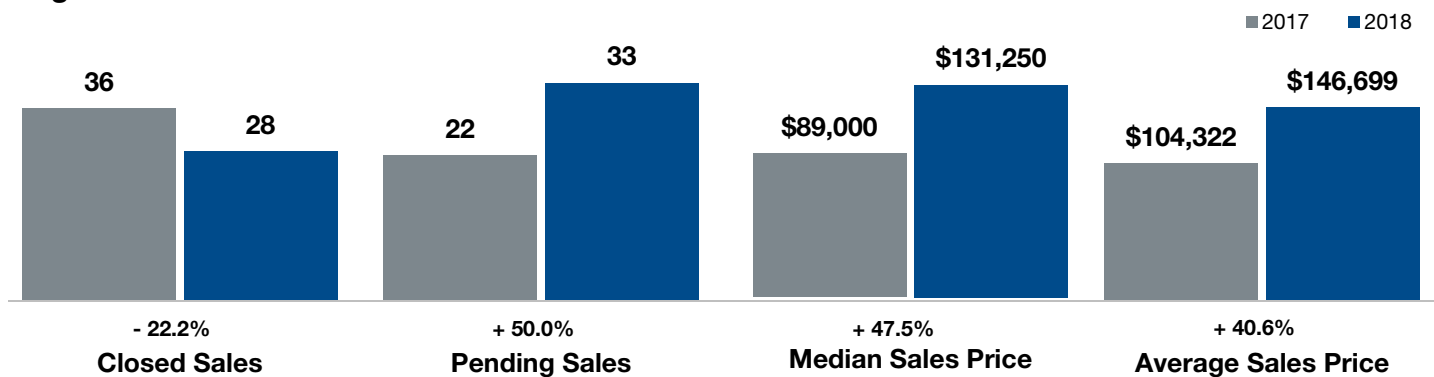


Washington County

Key Metrics	August			Year to Date		
	2017	2018	Percent Change	Thru 8-2017	Thru 8-2018	Percent Change
New Listings	39	39	0.0%	292	278	- 4.8%
Closed Sales	36	28	- 22.2%	183	190	+ 3.8%
Median Sales Price	\$89,000	\$131,250	+ 47.5%	\$91,500	\$120,000	+ 31.1%
Percent of Original List Price Received*	90.6%	92.6%	+ 2.2%	92.6%	93.3%	+ 0.8%
Months Supply of Inventory	6.3	5.6	- 11.1%	--	--	--
Inventory of Homes for Sale	144	132	- 8.3%	--	--	--

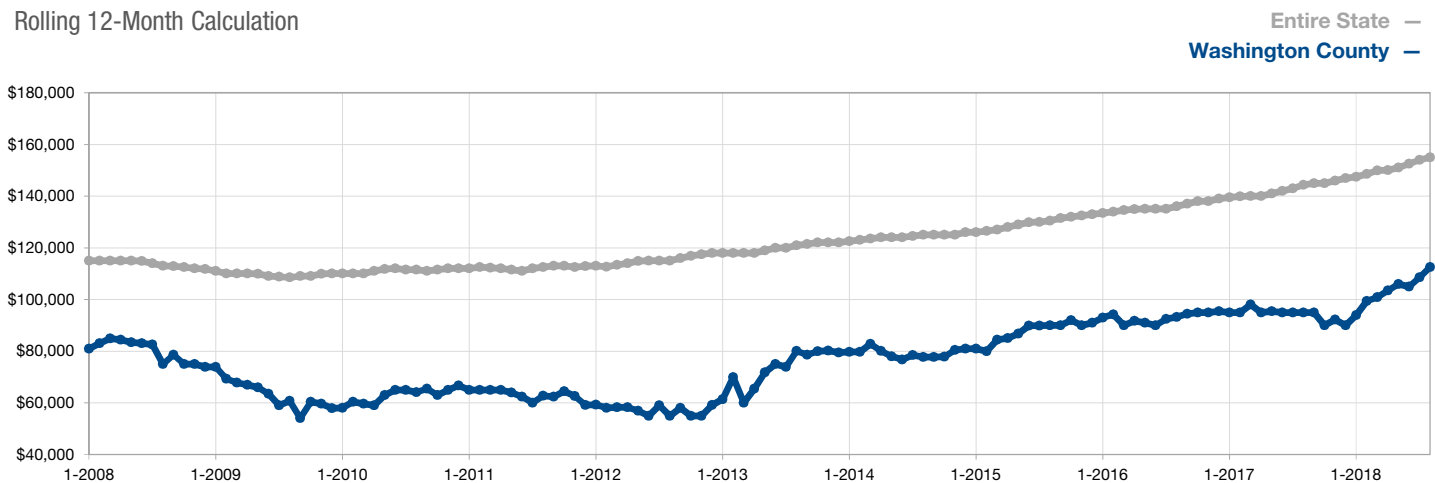
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.