

Local Market Update for August 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

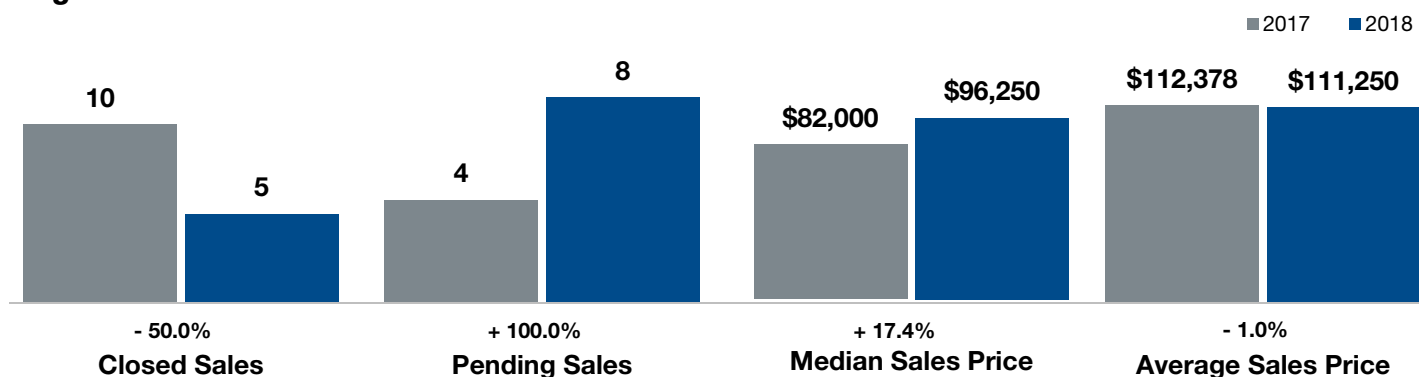


Crawford County

Key Metrics	August			Year to Date		
	2017	2018	Percent Change	Thru 8-2017	Thru 8-2018	Percent Change
New Listings	11	8	- 27.3%	89	101	+ 13.5%
Closed Sales	10	5	- 50.0%	55	45	- 18.2%
Median Sales Price	\$82,000	\$96,250	+ 17.4%	\$78,900	\$116,750	+ 48.0%
Percent of Original List Price Received*	88.1%	90.8%	+ 3.1%	91.6%	92.2%	+ 0.7%
Months Supply of Inventory	6.8	11.6	+ 70.6%	--	--	--
Inventory of Homes for Sale	45	62	+ 37.8%	--	--	--

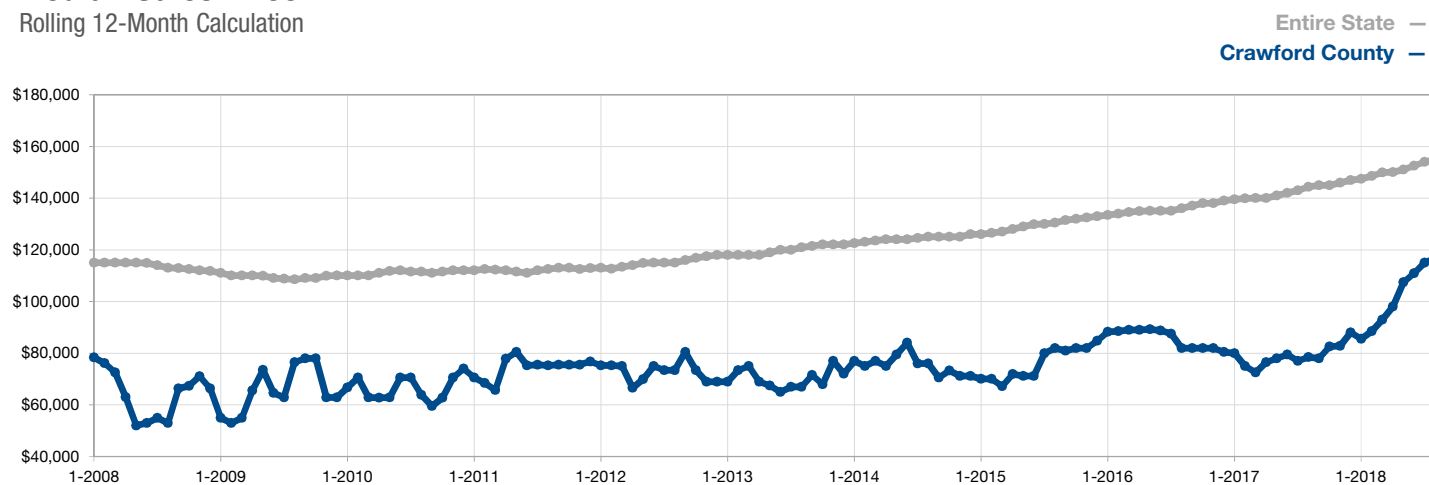
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.