

Local Market Update for August 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

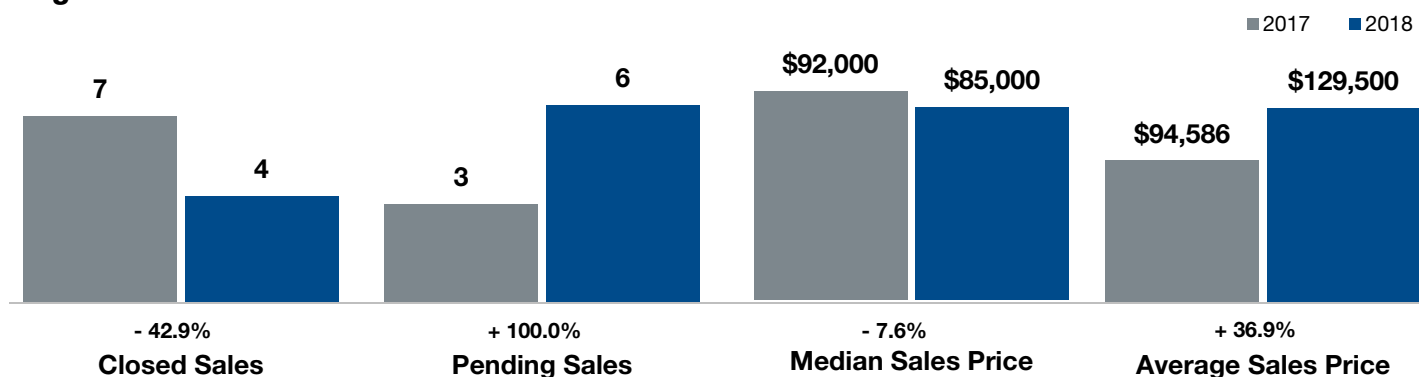


Martin County

Key Metrics	August			Year to Date		
	2017	2018	Percent Change	Thru 8-2017	Thru 8-2018	Percent Change
New Listings	5	13	+ 160.0%	59	68	+ 15.3%
Closed Sales	7	4	- 42.9%	45	38	- 15.6%
Median Sales Price	\$92,000	\$85,000	- 7.6%	\$89,900	\$113,000	+ 25.7%
Percent of Original List Price Received*	92.4%	89.6%	- 3.0%	91.2%	92.3%	+ 1.2%
Months Supply of Inventory	6.4	9.7	+ 51.6%	--	--	--
Inventory of Homes for Sale	36	43	+ 19.4%	--	--	--

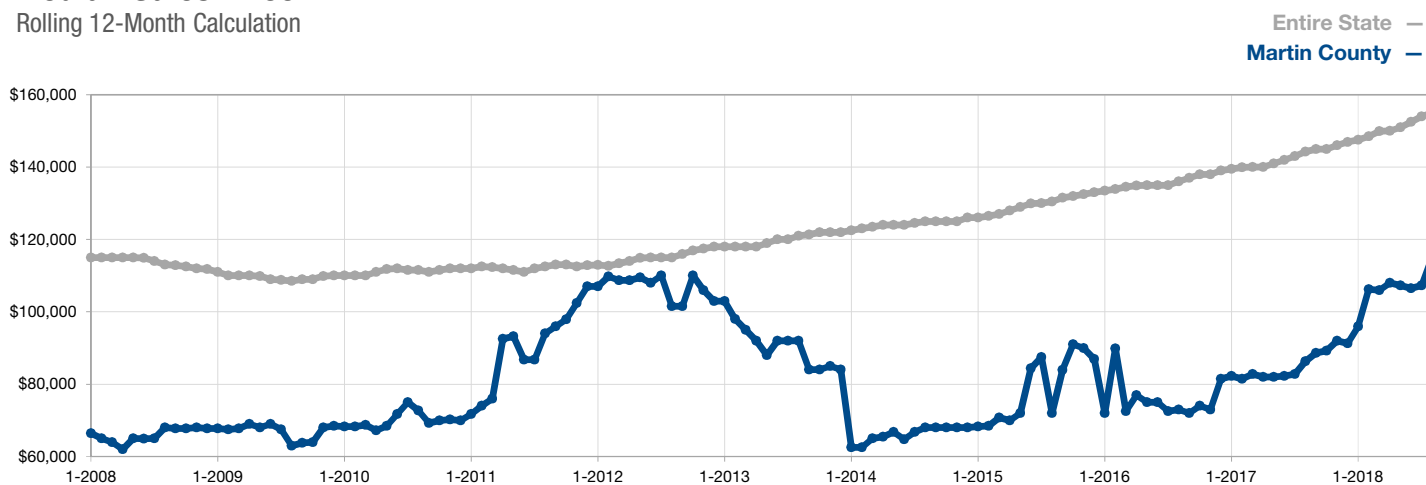
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.