

2018 STATE

of the

BLOOMINGTON

REGIONAL

ECONOMY

BLOOMINGTON ECONOMIC
BEDC
DEVELOPMENT CORPORATION



Jeff Quyle

President and CEO
Radius Indiana



ECONOMIC DEVELOPMENT IN SOUTHERN INDIANA

Crane's Impact to Our Region

Mission

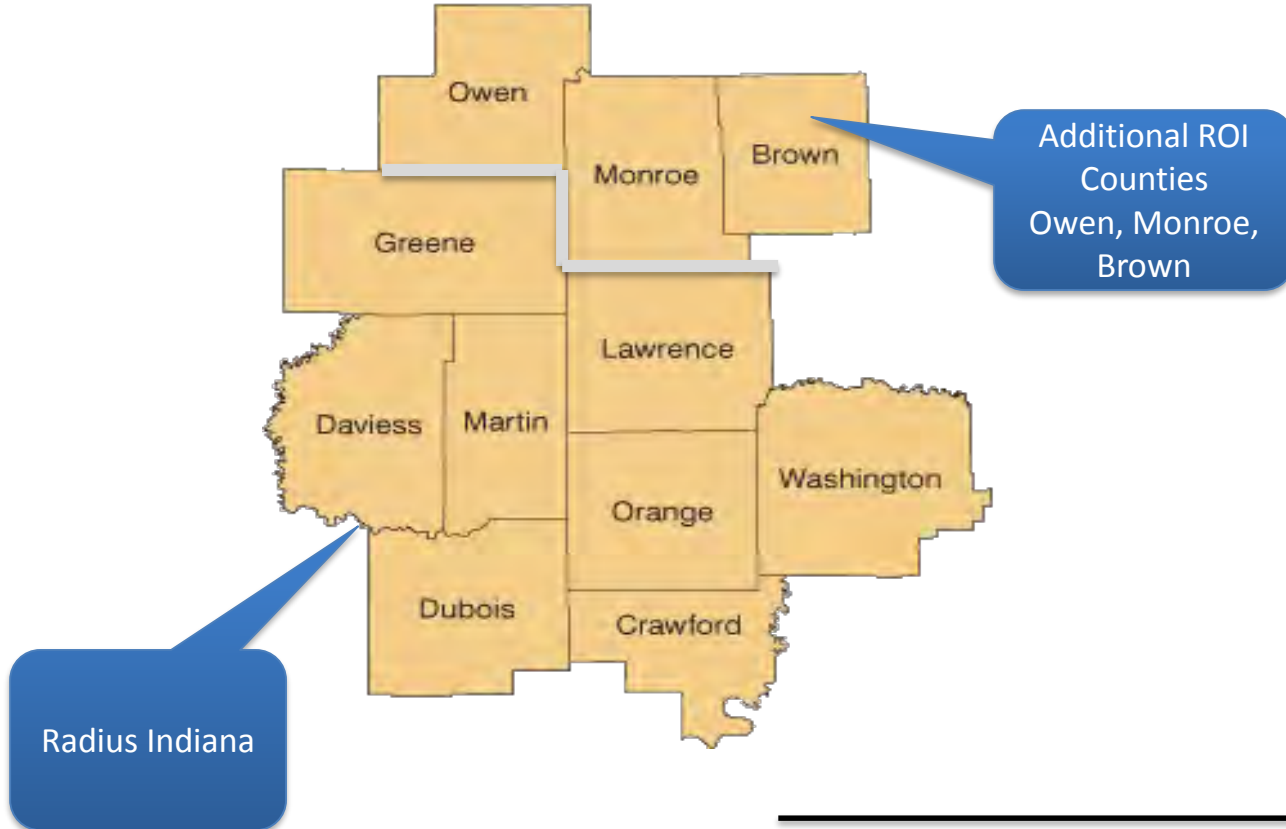


Radius Indiana is a regional partnership representing eight counties in Southwest Central Indiana: Crawford, Daviess, Dubois, Greene, Lawrence, Martin, Orange, and Washington.

Radius Indiana also serves as a point of contact in Indiana for Naval Support Activity Crane.

Our mission is to lead regional collaboration by leveraging diverse assets in Southern Indiana to drive attraction, retention and expansion of business, thereby increasing employment, investment and quality of life within region.

Regionalism



Innovation Ecosystem



Radius Indiana

Regional Opportunity Initiatives
(ROI)

Indiana University

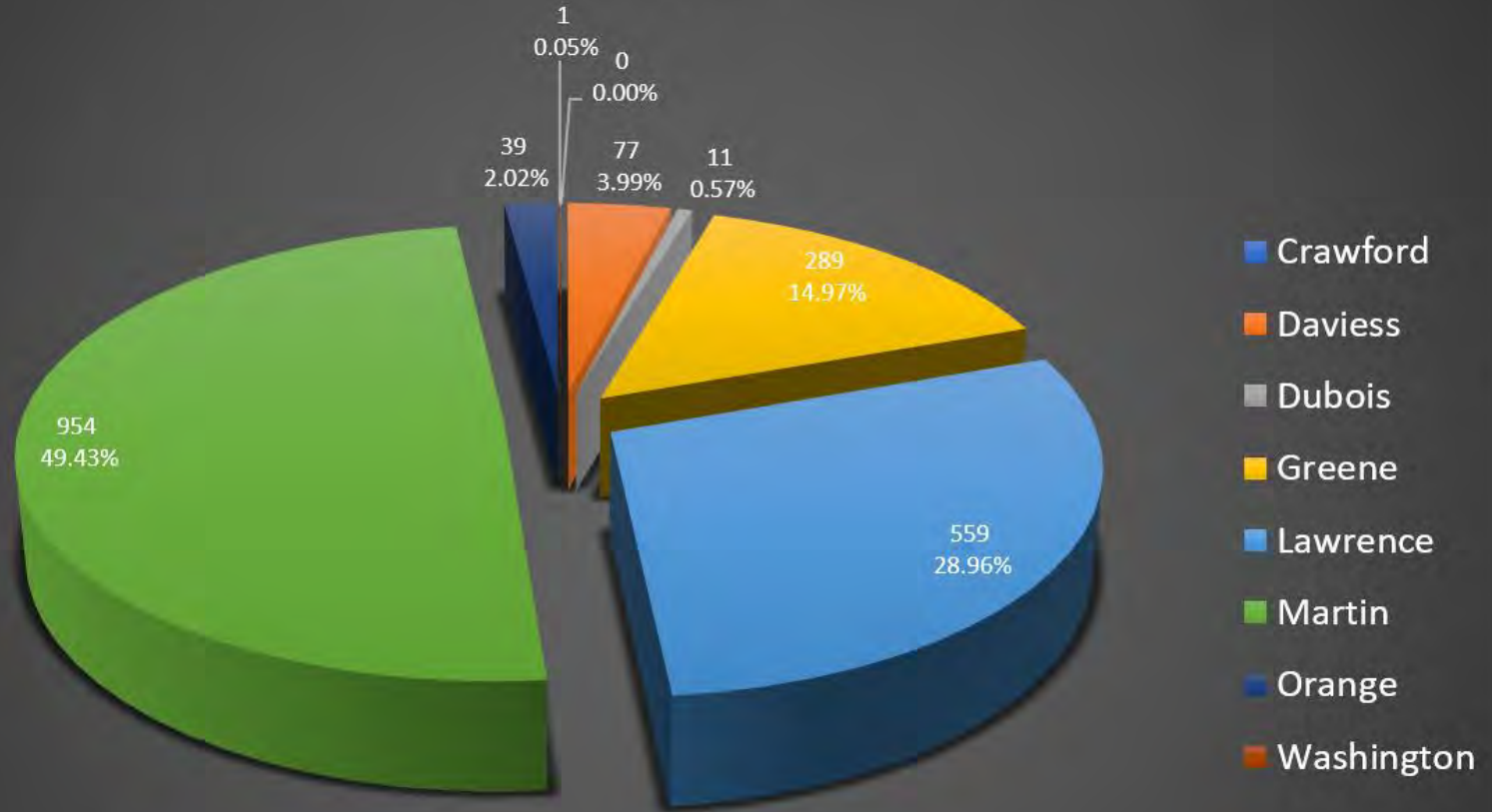
Purdue@WestGate

Battery Innovation Center

Applied Research Institute

Private Industry

Workers Traveling From Monroe County To the Radius Region



Naval Support Activity Crane

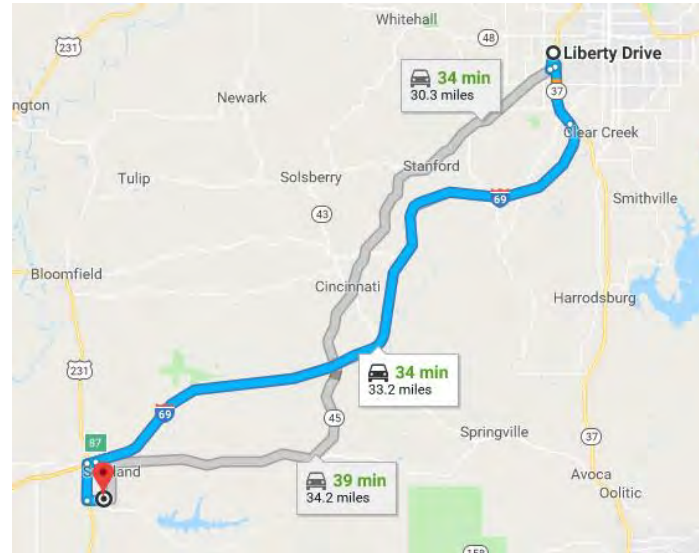
A regional asset

3rd largest Navy base
in the world

Over 14 Military Commands
on base

3rd largest employer
in Southern Indiana

Engineers, Logisticians,
PhDs and production
workers



Naval Support Activity Crane

A regional asset

Naval Support Activity Crane

Crane Army Ammunition Activity

Naval Surface Warfare Center,
Crane Division



Economic Impact



Regional Economic Impact

5,500 employees in 2017 including
~900 contract employees

Crane employs 4,566 within five
local counties:

Monroe County: 1,359

Lawrence County: 1,073

Greene County: 892

Martin County: 719

Daviess County: 523

\$406M in total wages

\$74,000/year average wage

Over \$1.1B in contracts awarded in
2017.

Monroe County Economic Impact

\$100,622,393 in direct payroll for
Crane employees who live in
Monroe County

In 2018, the 1,359 direct jobs held
by Monroe Co. residents
generates a further 386 in the
county indirectly. Total: 1,745

The new total payroll supported is
\$132,508,665

Has created local tax revenue
supporting Monroe County, with
\$2,578,390 in local property taxes
and \$1,300,075 in county income
taxes

BRAC

Base Realignment And Closure

Focus of Every BRAC Round

- Reduce Excess where Needed
- Balanced with changed Missions, Tactics and Technology
- Enhance Military Value
- Achieve Recurring Savings

Individual Installation Decisions

- Unique Characteristics
- Requirements of Forces and Functions
- Military Value



Community's Role

- **Enhance Cranes Military Value**
- **Influence Military Judgment about Crane**
- **Plan Ahead**

16
APR 18

Radius Indiana Hosts Sen. Joe Donnelly and Sen. Jack Reed at Defense Industry Roundtable

BEDFORD, Ind. (April 16, 2018)-Radius Indiana hosted its first Defense Industry Stakeholder Roundtable today at WestGate Academy for U.S. Senator Joe Donnelly and U.S. Senator Jack Reed (R.I.) ranking member...



Questions?



@RadiusIndiana
#RadiusRegion

radiusindiana.com

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Richard Rampley

Operations Consultant

WORKOne South Central



WorkOne.

South Central

- Unemployment Data
- Employment Trends & Data
- Wage Data
- Commuting Data
- Talent Development Programs
- WorkOne Online Resources



Unemployment Rate (February 2018)

U.S.	4.4%
Indiana	3.7%
South Central Region 8	4.1%
Monroe County	3.9%

Note: Data are not seasonally adjusted



South Central Unemployed 4Q 2017

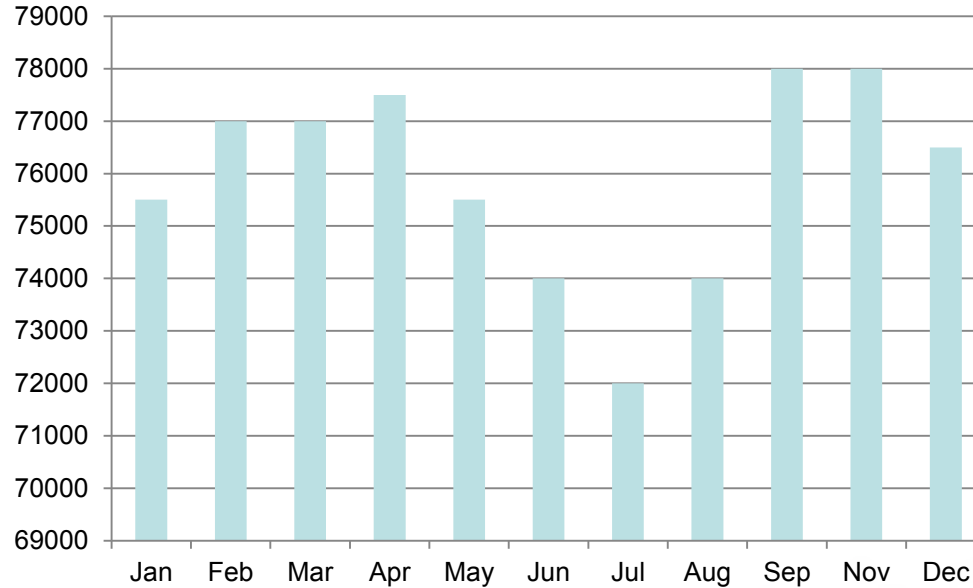
Occupational Group Description	Claimants
Construction and Extraction Occupations	592
Transportation and Material Moving Occupations	279
Production Occupations	257
Office and Administrative Support Occupations	248
Management Occupations	241
Building and Grounds Cleaning and Maintenance Occs.	120
Installation, Maintenance, and Repair Occs.	107
Sales and Related Occupations	87
Food Preparation and Serving Related Occupations	69
Business and Financial Operations Occupations	66



Unemployment & Employment

- Weekly unemployment insurance claims are at their lowest point in more than 30 years
- Indiana Total Employment: ~3.3M (total population ~6.6M)

Bloomington MSA Employment Trends





Employment & Wage Data

South Central Indiana Most Posted Jobs and Average Wages

– RN's	\$ 27.12
– Production Workers	\$ 15.31
– Social & Human Svc. Assistant	\$ 12.52
– Customer Service Reps.	\$ 15.15
– LPN	\$ 17.93
– Engineer	\$ 34.01



Employment & Wage Data-con't

- Heavy & Semi-Truck Drivers \$ 21.53
- Stock Clerk & Order Fillers \$ 12.23
- Nursing Assistants \$ 11.10
- Personal Care Assistants \$ 9.80

- Other Major Occupations
 - Computer Occupations; Food Prep & Services; Retail Sales & Related Clerks; Secretaries and Administrative Office Clerks; Installation, Maintenance & Repair Occupations



Median Wage Comparisons

Median Wage (2016)

	Hourly	Annual
Bloomington MSA	\$15.85	\$32,960
Indiana	\$16.23	\$33,751
U.S.	\$17.81	\$37,040



Urban and Diverse Population

METRO AREAS DRIVING POPULATION GROWTH

Population Change by County, 2010 to 2016

- Only 10 counties in the state with over 4% growth...including Monroe
- Other area counties with growth include Daviess and Morgan (.5% to 4%)
- All other area counties have lost population.

Diverse Populations are Growing

- Increase in all minority populations
- Increase in working age minority populations
- Increase in International migration

Commuting Patterns-Monroe County

Top five counties sending workers INTO county, 2015

County	Number	Pct. Five County Total
Lawrence County	3,531	32.90%
Greene County	2,796	26.10%
Owen County	2,286	21.30%
Morgan County	1,119	10.40%
Out of State	988	9.20%

Top five counties receiving workers FROM county, 2015

County	Number	Pct. Five County Total
Marion County	1,153	31.40%
Martin County	936	25.50%
Out of State	574	15.60%
Lawrence County	537	14.60%
Owen County	477	13.00%



Demographic Summary

Indiana is:

- Growing slowly and reducing labor market growth
- Becoming more urbanized with rural counties losing population
- Becoming more diverse
- Getting older with higher economic dependency on current and future labor force to care for aging Baby Boomers



Talent Development Programs

WorkIndiana Program SC Region 8

Funding \$202,000

Certifications

- CDL
- CCMA
- CNA
- Welding
- Administrative Assistant



Talent Development Programs

Jobs for America's Graduates SC Region 8

HS Students focused upon completion and Skill Development

Almost 300 Students at risk of not completing High School

Seven High Schools

Eastern Greene
Bedford North Lawrence
Brown County
Washington

Owen Valley
Mitchell
Paoli

Next Level Jobs



- Next Level Jobs is a partnership between the Indiana Commission for Higher Education and the Indiana Department of Workforce Development
- Next Level Jobs is funded by the 2017 Indiana General Assembly through the Workforce Ready Grant program.
- Provides full tuition costs for adult learners to earn career certificates in high-growth sectors in Indiana

NextLevel Jobs
INDIANA

Free Training. Better Jobs. Stronger Indiana.

Take it to the next level!

Next Level Jobs is part of Governor Holcomb's **Next Level Indiana agenda** to continue the positive momentum of our state. Under his leadership with support from the 2017 General Assembly, Indiana is taking the state's workforce to the next level with a focus on the high-priority industries and high-demand jobs driving Indiana's 21st Century economy forward.

Two million Hoosier need additional training to compete in the 21st Century workforce, and there will be over 1 million job openings in Indiana due to retirements and the creation of new jobs by 2025. There has never been a better time to earn your certificate in Indiana's fastest-growing fields.

Click below to get started.

[I'm a Next Level Job Seeker](#) [I'm an Indiana Employer](#)

Home About Job Demand Communications Kit

©2017 Indiana Commission for Higher Education

The banner features a blue background with a yellow arrow pointing up and to the right. Below the main text is a video player showing a cityscape with a play button icon.

INDIANACAREERREADY



An initiative of the Indiana Department of Workforce Development

Job Seeker

Explore Interests

Explore Careers

Search INDemand Jobs

Learn About Education and Training

Apply for a Job

Career Guidance

Job Seekers

INDIANACAREERREADY provides tools to help prepare and connect you to high-demand, high-wage jobs available now and in the future. Whether you are looking for a new job, searching for something more or wondering what skills employers need, INDIANACAREERREADY can help take your career to the next level.

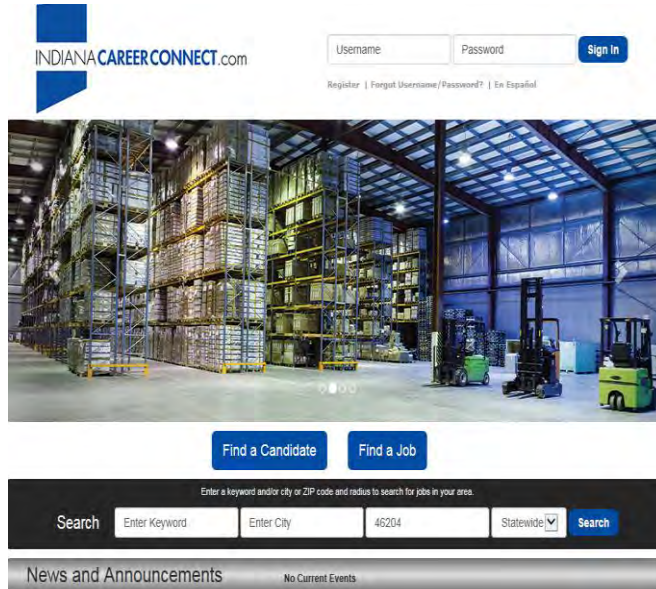
Additional resources are available for [young adults](#) and [job seekers with military service](#), [job seekers with disabilities](#), and [job seekers with legal barriers](#).



<https://www.indianacareerready.com/>

WorkOne ...
Make Your Move

IndianaCareerConnect.com



The screenshot shows the IndianaCareerConnect.com website. At the top left is the logo. To the right are login fields for 'Username' and 'Password', with a 'Sign In' button. Below these is a link for 'Register | Forgot Username/Password? | En Español'. The main content area features a large image of a warehouse with forklifts. Below the image are two buttons: 'Find a Candidate' and 'Find a Job'. At the bottom is a search bar with the text 'Enter a keyword and/or city or ZIP code and radius to search for jobs in your area.' The search bar includes fields for 'Enter Keyword', 'Enter City' (with '46204' entered), a 'Statewide' dropdown menu, and a 'Search' button. Below the search bar is a section for 'News and Announcements' with the text 'No Current Events'.

- Find a career, close to home that matches your skills and experience.
- Explore training opportunities to help you get the job you want.



Thank You



Danny Lopez

Chairman of the Governor's
Workforce Cabinet

Office of Governor Eric
Holcomb



Free
Training



Better
Jobs



Stronger
Indiana

NextLevelJobs.org

Governor Eric Holcomb

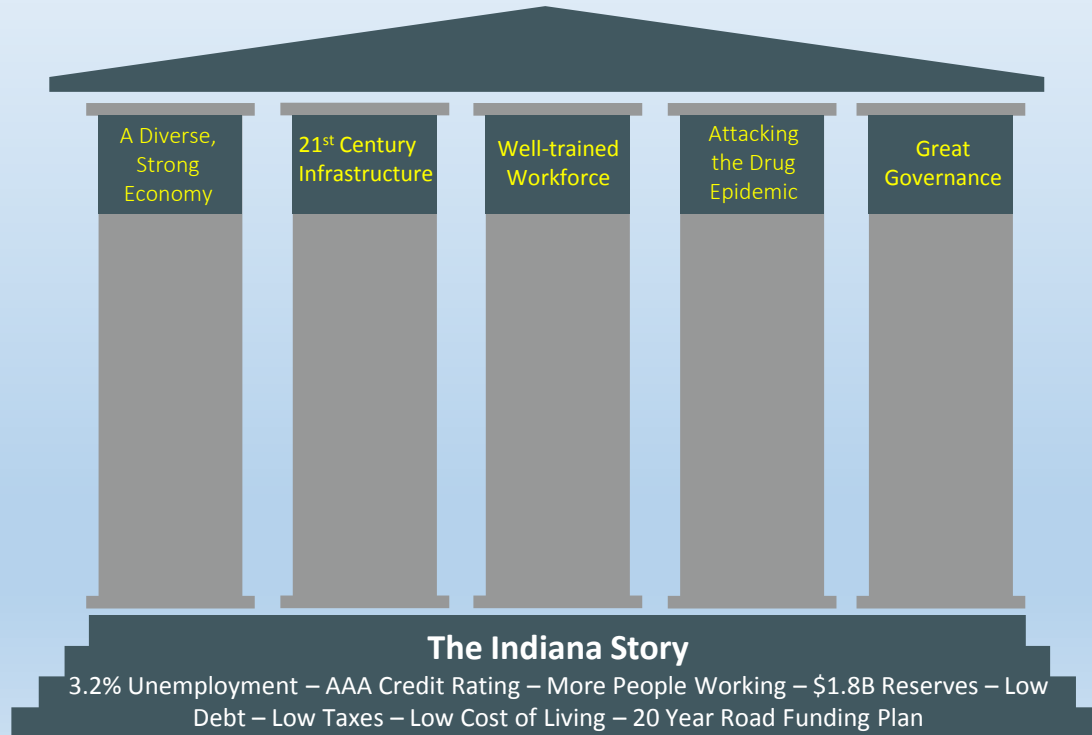
NextLevelJobs.org



Taking Indiana to the *Next Level*



Governor Holcomb's 5 Pillars



The Scope of the Challenge

- ✓ Indiana will need to fill more than 1,000,000 jobs over the next 10 years, between newly created jobs and the impacts of the silver tsunami
- ✓ We are closer to 2050 than we are to 1950
- ✓ More than 700,000 Hoosiers who have begun post-secondary but have not completed
- ✓ More than 400,000 Hoosiers who lack any High School Diploma or equivalency

The Governor's Workforce Cabinet

- ✓ Created by SB 50 during the 2018 Legislative Session
- ✓ 21-Member, employer-driven Cabinet to advise the Governor, implement, improve, and eliminate
- ✓ Alignment of Resources
- ✓ Assessment of Programs & Data
- ✓ Accessibility & Ease of Use
- ✓ Advertising & Awareness



Employer Training Grant Program

- ✓ Application is as easy as 1...2...3...
- ✓ Up to \$50,000 per employer, up to \$5,000 per employee trained & retained



1. Manufacturing
2. Technology business services
3. Logistics & Transportation
4. Health Sciences
5. Building & Construction
6. Agriculture

Earn & Learn: Office of Apprenticeships & Work-Based Learning

- ✓ Established by Governor Holcomb in March 2018
- ✓ Work alongside DOL for federally-registered apprenticeships, but also work with non-traditional industry sectors to establish earn & learn models

“We need to skill-up working adults as quickly as possible. That’s why expanding opportunities for working adults, in particular, is so critical — because they need the ability to work and earn money while they learn the skills they need to enter a new career in a high-wage, high-demand field. This office makes this possible.”

- Governor Holcomb



Workforce Ready Grant Program

- ✓ Designed for Hoosiers without college degrees
- ✓ High-wage, high-demand fields
- ✓ Funds cover the last dollar toward credit-bearing and non credit-bearing certificates through Ivy Tech, Vincennes University, or an eligible training provider
- ✓ 2018 Legislative Session – expanded eligibility to 18 years old
- ✓ Easy application – better tracking and data



Adult Education Grants and WorkIndiana Program

WorkIndiana

- ✓ Combines education with high-value certifications
- ✓ Gives Hoosiers the opportunity to earn a high school equivalency certificate while also pursuing an occupational skills certificate



Adult Education Grants

- ✓ Incentivizes employers to hire those without a high school diploma or equivalency
- ✓ Employers reimbursed for each employee who completes

You.Can.Go.Back Program



- ✓ Campaign designed to meet the needs of working adults
- ✓ \$2,000 grants to individuals who have begun college but have not completed an associates, bachelors, or certificate program
- ✓ Connects working-aged adults with universities and colleges offering programs that remove barriers for adult learners through special incentives and offerings

Governor Holcomb's Goals

- ✓ Move 30,000 Hoosiers with some post-secondary experience back into programs that get them closer to completion
- ✓ Move 25,000 Hoosiers with no High School Diploma or equivalency into programs that get them closer to completion
- ✓ Engage 250 new Indiana businesses with Employer Training Grants
- ✓ By 2019, have 10,000 more Hoosiers in earn & learn programs
- ✓ By 2020, help 1,000 inmates in Indiana's prison system attain high-demand certificates
- ✓ By 2023, have JAG programs in every eligible Indiana high school



Contact Us!

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[@GovHolcomb](#)

www.NextLevelJobs.org

www.in.gov/dwd

www.in.gov/che



Lynn Coyne

President

BEDC

- **COOK BUYS THE FORMER GE PLANT**
- **CATALENT BUYS COOK PHARMICA AND IS HIRING**
- **IU'S LUDDY HALL FOR THE SCHOOL OF INFORMATICS, COMPUTING AND ENGINEERING**
- **IU HEALTH AND IU ARE BUILDING A \$400 +/- REGIONAL ACADEMIC HEALTH CENTER**
- **MONROE COUNTY IS BUILDING NEW ROADS FOR ACCESS ON THE WEST SIDE**

- **THE CITY IS BUILDING SWITCHYARD PARK**
- **THE CONVENTION CENTER IS EXPANDING**
- **THE CITY IS ACQUIRING THE HOSPITAL SITE FOR REUSE**
- **THE DIMENSION MILL AND TRADES DISTRICT ARE UNDER CONSTRUCTION**
- **I – 69 WILL BE DONE IN AUGUST**

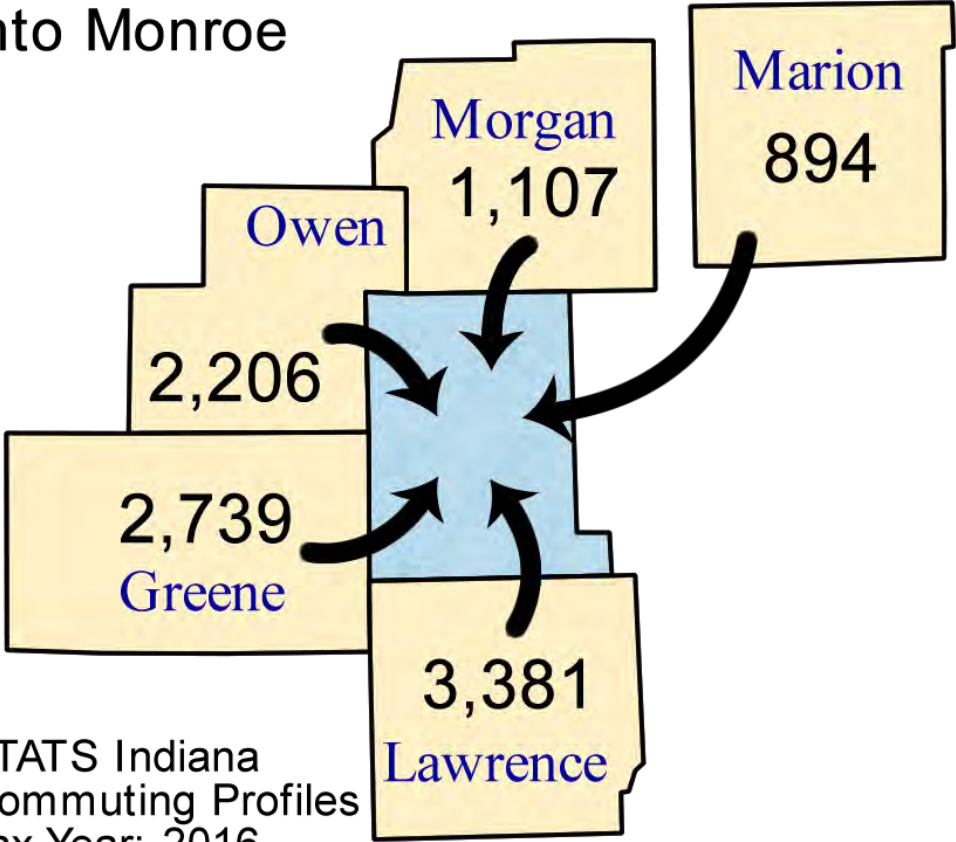
MEETING THE CHALLENGE: PETE YONKMAN'S FORMULA FOR SUCCESS

- SAFE ENVIRONMENT
- EDUCATIONAL OPPORTUNITIES
- AFFORDABLE HOUSING FOR OUR WORKFORCE
- OFFICE SPACE TO GROW IN
- VIBRANT BUSINESS COMMUNITY
- LARGE SCALE COMMUNITY EVENTS

Organization	Industry	Employee Total - Spring 2018 <i>(full and part-time)</i>
1. Indiana University - Bloomington	Education	10,017
2. Cook Group	Life Sciences	4,126
3. Indiana University Health - Bloomington	Life Sciences	2,300
4. Monroe County CSC	Education	2,174
5. Kroger Supermarkets	Retail	1,056
6. Baxter BioPharma Solutions	Life Sciences	880
7. City of Bloomington	Government	755
8. Catalent Biologics	Life Sciences	750
9. Monroe County	Government	747
10. Ivy Tech Community College	Education	552

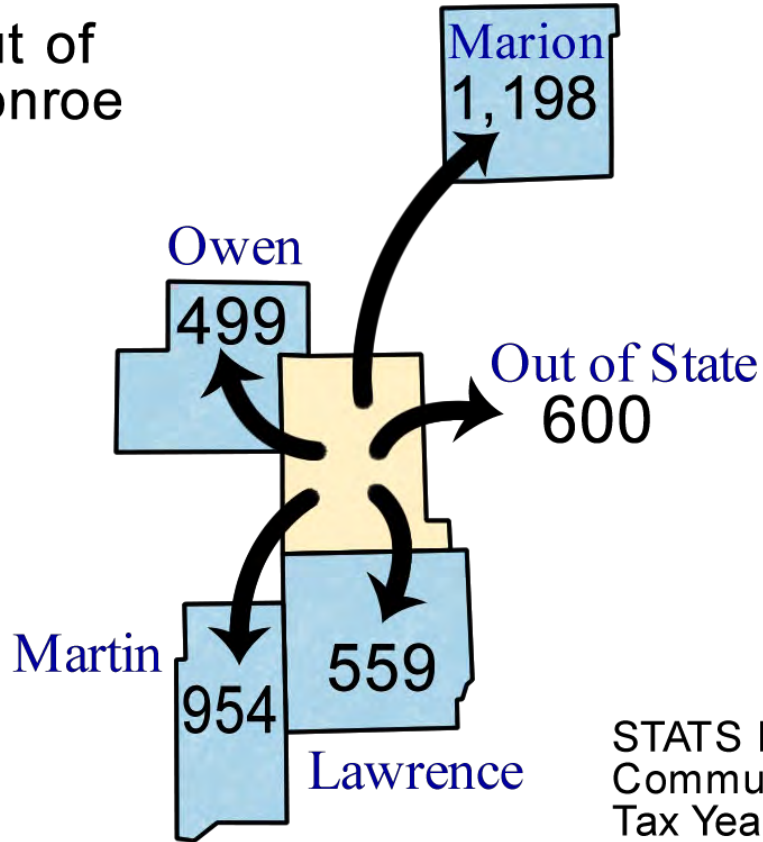
Organization	Industry	Employee Total - Spring 2018 <i>(full and part-time)</i>
11. Crider & Crider, Inc.	Construction	452
12. Hoosier Energy	Utility	437
13. Richland-Bean Blossom CSC	Education	430
14. Stone Belt ARC	Health Services	362
Walmart	Retail	<i>no longer reporting</i>
15. L J M Enterprises	Health Services	330
16. Centerstone	Health Services	290
17. Smithville Telecom	Telecommunications	250
18. One World Enterprises	Retail	244
19. Target	Retail	230
20. IU Credit Union	Financial Services	205

15,883 Into Monroe



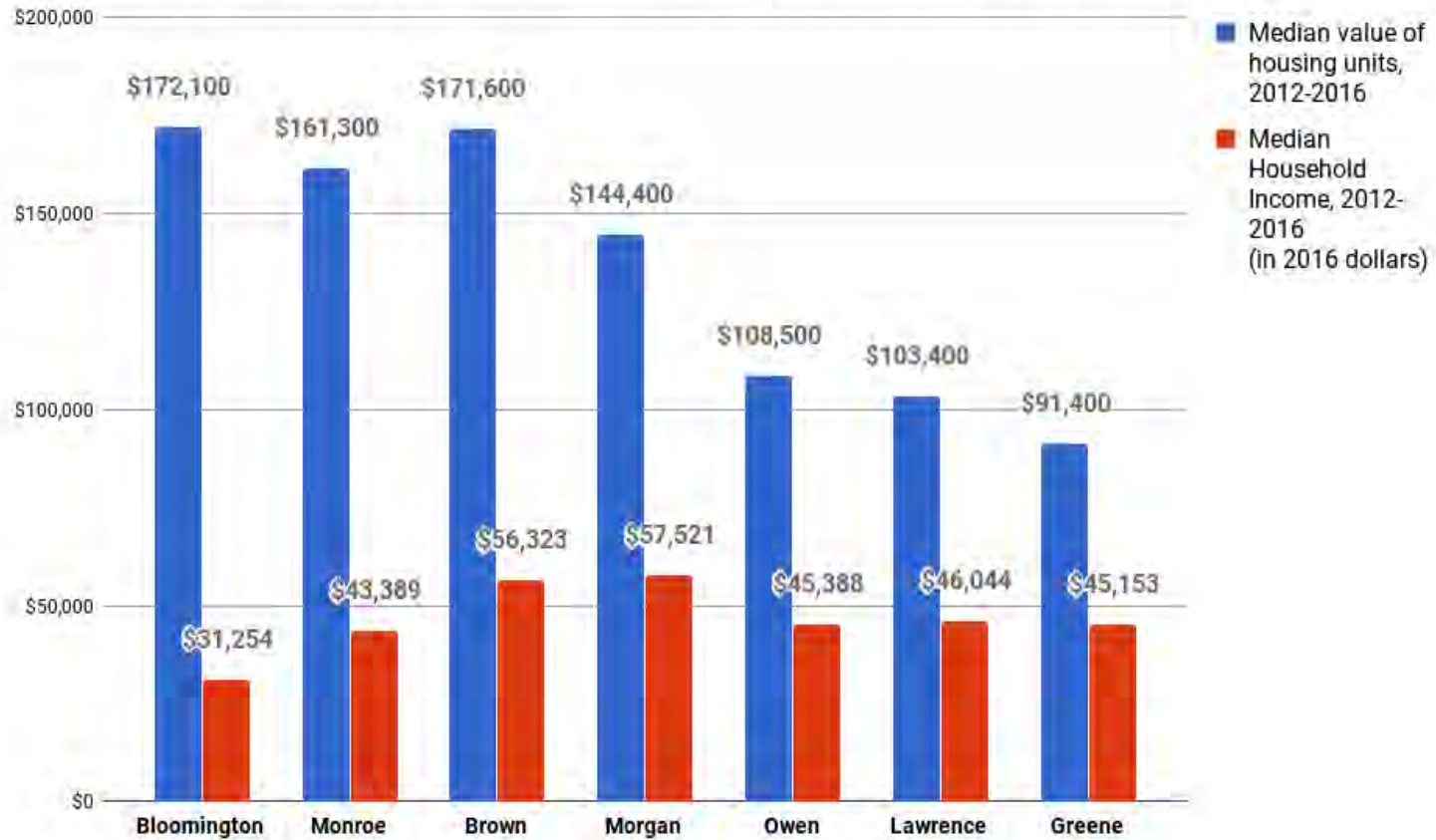
STATS Indiana
Commuting Profiles
Tax Year: 2016

6,114 Out of Monroe



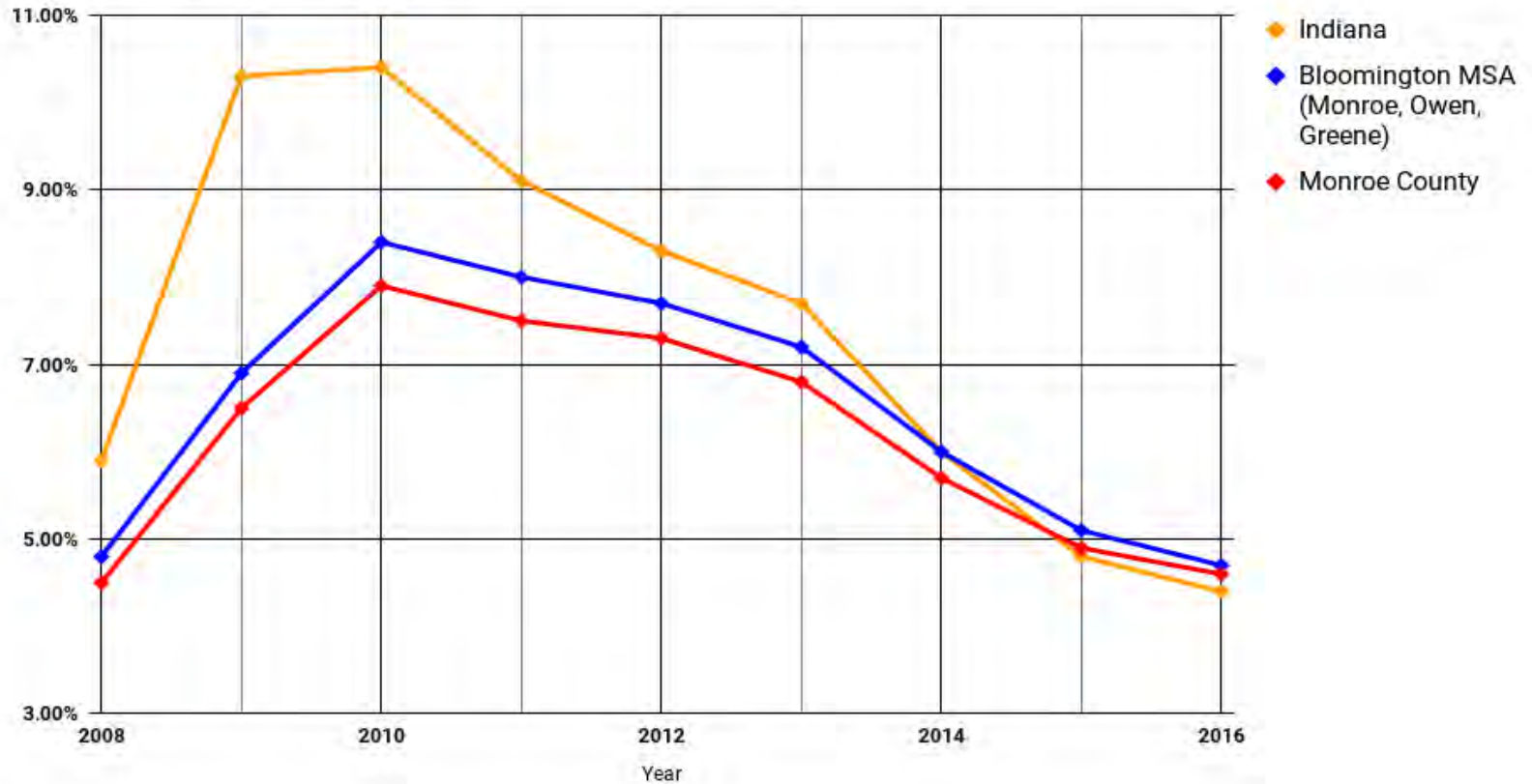
STATS Indiana
Commuting Profiles
Tax Year: 2016

Median home value vs. Median household income, 2012-2016

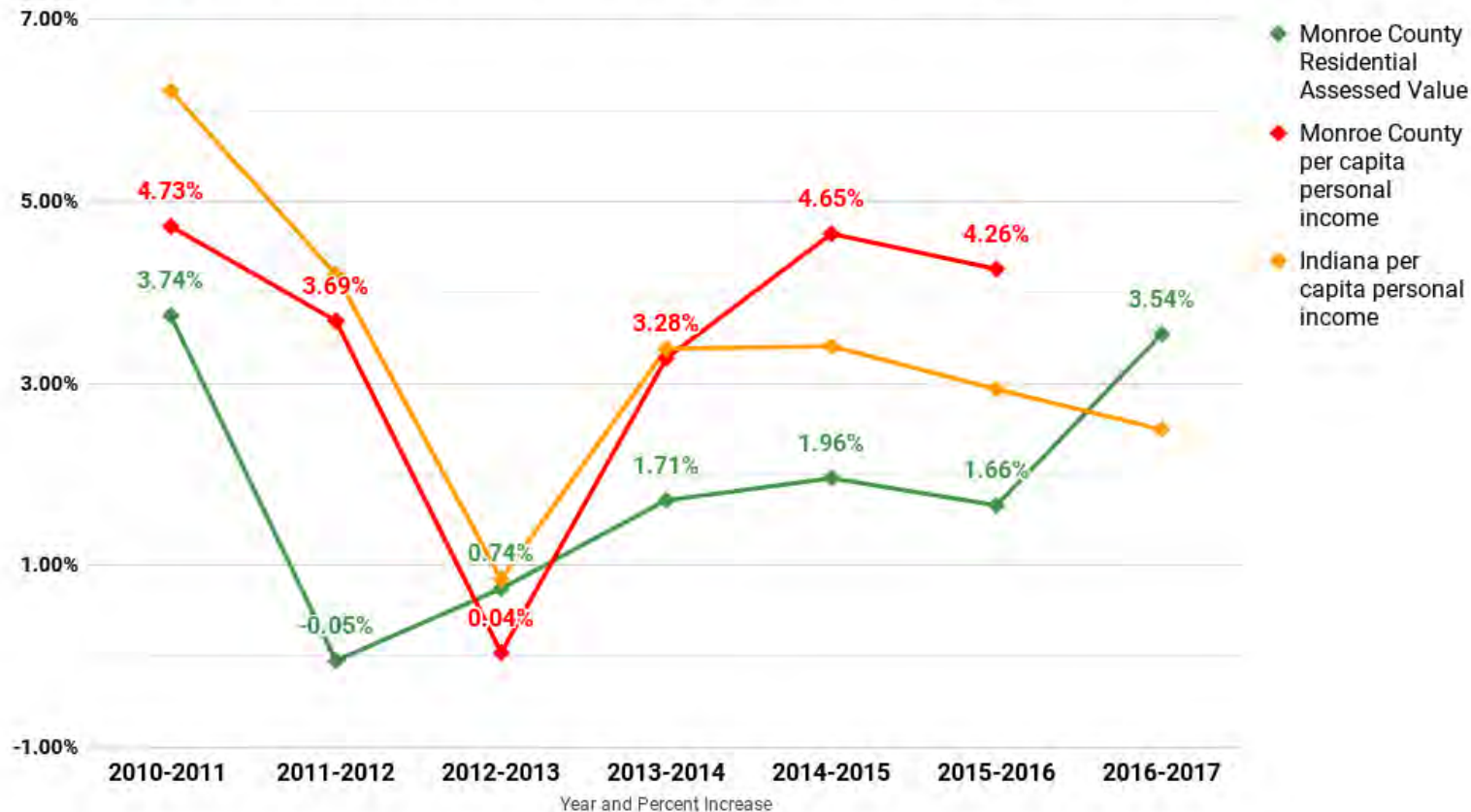


	Median value of housing units, 2012-2016	Median Household Income, 2012-2016 <i>(in 2016 dollars)</i>	Price to Income Ratio
Bloomington City	\$172,100	\$31,254	5.51
Monroe	\$161,300	\$43,389	3.72
Brown	\$171,600	\$56,323	3.05
Morgan	\$144,400	\$57,521	2.51
Owen	\$108,500	\$45,388	2.39
Lawrence	\$103,400	\$46,044	2.25
Greene	\$91,400	\$45,153	2.02

Unemployment Rate, 2008-2016



Residential Assessed Value vs. Per Capita Personal Income: Percent Increases



Meet the Challenge of a Bright Future

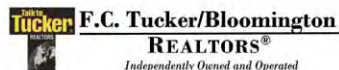
Celebrate and Cultivate a Positive, Growing, Vibrant Community!

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