

# QUALITY OF PLACE & WORKFORCE ATTRACTION PLAN

**DEVELOPED 2019** 

## **TABLE OF CONTENTS**

| INTRODUCTION   |                                   |
|--|-----------------------------------|
|  | 5 Timeline                        |
| County and the importance<br>of the Martin County                    | 9 Assets                          |
| Quality of Place and<br>Workforce Attraction Plan.                   | 0 Quality of Place and Workforce  |
|  | Attraction                        |
| ENGAGEMENT   |                                   |
|  | 2 Quality of Place Advisory Team  |
| development of this plan,<br>community stakeholders 1                | 4 Engagement Events               |
| were engaged to provide  |                                   |
| extensive feedback and input.  |                                   |
| CONTEXT  |                                   |
| County-wide priorities 2   | 0 Context                         |
| were developed based on a 🤊  | 1 Priorities                      |
| wide array of data and stakeholder feedback.                         |                                   |
|  |                                   |
|  |                                   |
| SOLUTIONS<br>Solutions developed 3                                   | 2 Solutions                       |
| based on the identified  | 3 Solutions Chart                 |
| needs and priorities from <sup>3</sup><br>the planning stage of this |                                   |
| plan's development.  |                                   |
|  |                                   |
| APPENDIX<br>Additional resources and 3                               | County Data                       |
| data gathered through the  |                                   |
| development of this plan. 4  | 5 Martin County Plan<br>Crosswalk |
| 5  | 7 Partner Organizations           |
|  | Hindostan Falls Park              |
|  |                                   |

#### **MARTIN COUNTY, INDIANA**

OWEN

GREENE

DUBOIS

DAVIESS

BROWN

WASHINGTON

MONROF

LAWRENC

ORANGE

RAWFORD

Rich with history and thriving innovation, Martin County is a crossroads. County residents value the neighborly approach to life that is a cornerstone of every community. On any given day, residents can be found helping their neighbors through good times and bad. It has been this way for as long as anyone can remember.

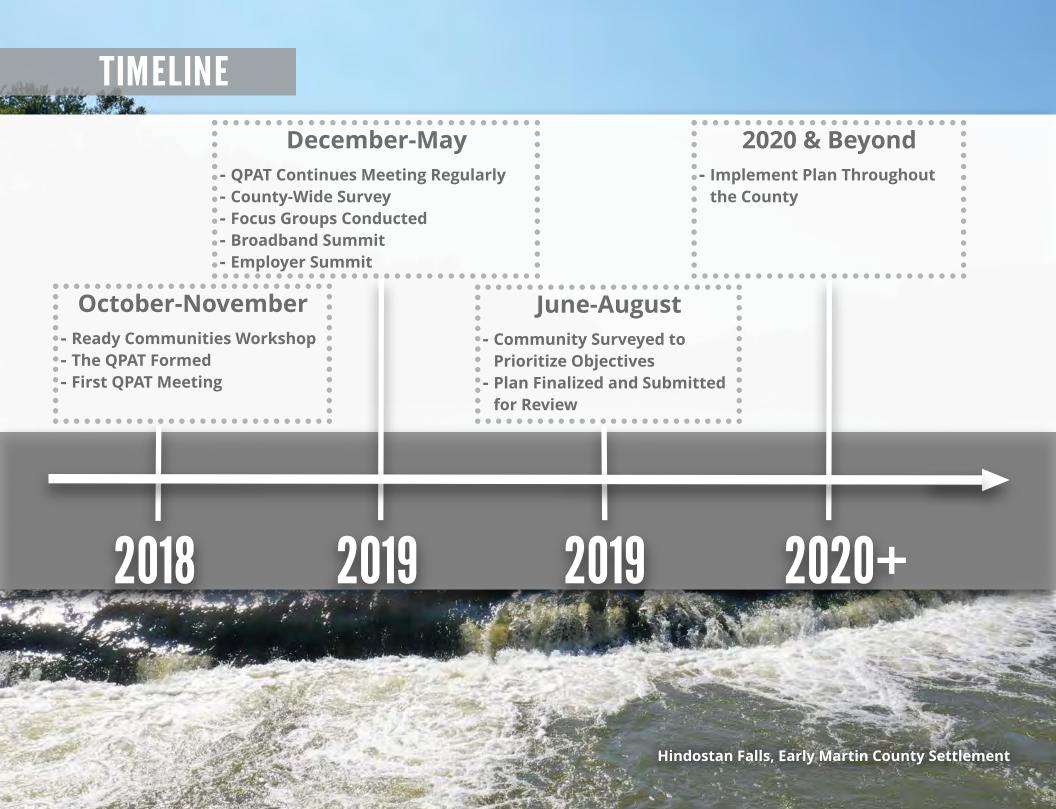
Located in the heart of Southern Indiana, with rolling hills to the east and flat farm land to the west, the diverse landscape provides a variety of recreational opportunities. Visitors and residents enjoy hiking the trails of Hoosier National Forest, and visiting Hindostan Falls is a reminder of the colonies from another time. The winding White River and West Boggs Lake provide opportunities for fishing and aquatic sports. It is easy to be awestruck as you witness the beautiful sunrises and sunsets of this scenic county.

The people of Martin County are focused on family and country. The sense of family is prevalent throughout the county as people come together to build each other up. Home to the world's third largest naval installation, residents prove their commitment to defending our country every day through their work supporting the warfighter. NSA Crane is a great asset for Martin County as it provides economic stability and ensures that the region is relevant within the national defense sector.

Home to two school districts, Martin County is proud of the sense of family that is instilled in young residents during each school day. The schools in the county are committed to small class sizes, STEM education, and robust relationships with local industries. These are indicators that there is a strong commitment to providing high quality education in Martin County.

Residents continue to recognize Martin County's role in national security, key industry sectors, and the prosperity of the Indiana Uplands. The priorities outlined in this plan provide guidance to increasingly fulfill this role.

Jug Rock, Only Natural Table Rock Formation East of Mississippi (IN Geological Survey)



## SEIZING REGIONAL OPPORTUNITIES TO LOOK AHEAD

# REALIZING MARTIN COUNTY'S ROLE IN REGIONAL PROSPERITY WITHIN THE INDIANA X UPLANDS

Home to the third largest naval installation in the world and 16,500 acres of national and state forests, Martin County is a community that understands the importance of both work and play. The residents of the county believe in values such as putting family first, working hard, maintaining honesty, and helping neighbors. Whether boating on West Boggs Lake, fishing on the White River, or hiking through the Hoosier National Forest, many find themselves stopping to enjoy the natural beauty of the county.

Through the development of this Quality of Place and Workforce Attraction Plan, leaders in the county have celebrated all of the good that makes the county a great place to live, work, and play in the Indiana Uplands. This same team of leaders has listened to the community to identify ways to improve the community and make it a place valued by generations to come.



#### 'WE WANT TO ENSURE THAT OUR CHILDREN, FAMILIES, AND EMPLOYERS HAVE EVERY REASON TO STAY IN THE INDIANA UPLANDS'

-TINA PETERSON, CEO, REGIONAL OPPORTUNITY INITIATIVES

Volmer Bottoms, Brooks Bridge Rd

# NAVAL SUPPORT ACTIVITY CRANE

Martin County is home to Naval Support Activity Crane Division, the **3rd largest** naval installation and covers **100 square miles**. Residents of Martin County are proud to play their role in supporting the warfighter. As the third largest employer in southwest Indiana, NSA Crane provides many jobs to the people of Martin County. In addition to NSA Crane, the county is home to numerous government contractors and defense support services. According to the

Occupational Needs Assessment conducted by Regional Opportunities Initiatives, Inc., Martin County is home to **4,927** jobs in the national security and defense sector. The average income of an employee in the defense sector is **\$89,001**. As the defense sector prepares to add hundreds of jobs a year, there is great opportunity for Martin County to become home to these high wage earners.

NSA Crane is located at the interchange of **US HWY 231** and **Interstate 69**. Connecting the State of Indiana with the hub of innovation



**NSA Crane Gate** 

and national defense, I-69 provides quick access to metropolitan areas. With the interchange at the Martin County's border, residents appreciate a rural lifestyle with convenient access to the rest of the Indiana Uplands. Just outside the gates of NSA Crane is WestGate Technology Park, where businesses and contractors thrive and develop solutions to some of the most complicated challenges facing our national defense. In the heart of the park is the **64,000 square foot** WestGate Academy, which provides Martin County and regional innovators with resources and support to succeed.

2000+ Defense Employees

100





Martin Co Alliance/ROI Occupational Needs Assessment

Average Income of Defense Sector Employee \$89,001

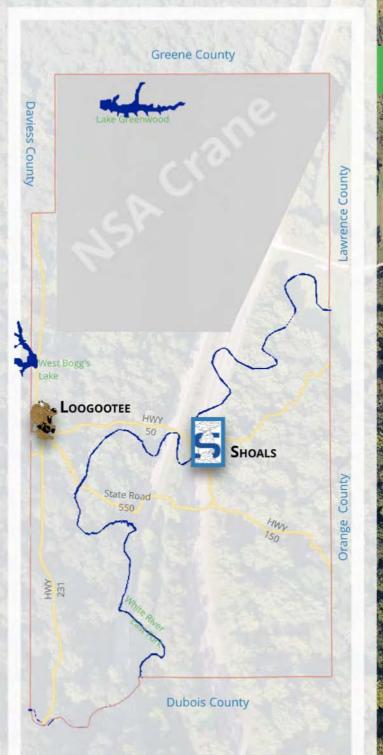
## ASSETS

#### **Events**

- Community Holiday Parades
- Martin County 4-H Fair
- Loogootee Summer Fest
- Shoals Catfish Festival
- West Boggs Park Events

#### Recreation

- Hindostan Falls
- Hoosier National Forest
- Jug Rock Nature Preserve
- Martin County State Forest
- West Boggs Park



#### Economic • NSA Crane • WestGate at Crane Technology Park • US Gypsum • National Gypsum • Crane-related Contractors

Education
Martin County Museum
Purdue Extension
Office
Shoals Community
Schools
Loogootee Community
Schools
WestGate Academy

HWY 50, Through Martin State Forest

## WHAT IS QUALITY OF PLACE AND WORKFORCE ATTRACTION?

The residents of Martin County are committed to continuing the longstanding traditions that make the county a great place to live, work, and play. In addition, residents are focused on how to improve the quality of life and how to attract a highly qualified workforce.



# LIVE

Since the county was founded in 1820, residents have fallen in love with it's beautiful sights and sounds. With nearly 16,500 acres of national and state forests, Martin County's beauty is abundant. From the rolling hills of the east to the flat farm ground of the west, the neighborly people of Martin County are committed to taking care of their families and supporting their neighbors. It is not uncommon to find families gathering in their backyards or in one of the many parks to eat and celebrate this place they call home. As groups met to discuss the quality of life in Martin County, nearly every resident expressed a desire to improve the county's quality of life and to encourage more young people to move into the county. The most commonly mentioned needs were housing, broadband, and access to healthcare. Increasing access to these three components of quality of life would be a considerable win for the county as it seeks to attract young people to settle here.

# WORK

There are no doubts that the people of Martin County are hard workers dedicated to ensuring that their families prosper. From the sweat equity of farm families to the creativity of engineers and entrepreneurs, Martin County is rich with diversified talent.

Rated fourth in the nation in the number of STEM related jobs by Purdue Center for Regional Development in 2016, both school districts in the county have recently undergone the Ready Schools process. The schools developed graduation pathway models based on the needs of students and industry partners. With young people receiving a high quality education and the focus on promoting workforce ready skills, the county is an excellent place to start a small business. During the development of this plan, employers and community leaders noted the challenges of housing availability for new employees and shovel-ready sites for new business development.

## PLAY

While the county is already a great place to live and work, the opportunities for recreation are ever improving. In addition to a national and state forest, Martin County boasts an abundance of local parks, such as West Boggs Park's 622 acre lake which provides a beautiful space for fishing and boating. Residents and visitors enjoy these nature havens where they can picnic, camp, hike, run, and bike yet both these groups indicated a need for increased access to trails and indoor/outdoor community recreation spaces and entertainment activities.

County communities come together for festivals and fairs throughout the year. The Shoals Catfish Festival is celebrated every year during the July 4th week. This festival combines the joy of riverfront living and the closeness of a small town community. The City of Loogootee hosts its Summer Fest each year in June. Its street festival brings together residents young and old to enjoy the summer time magic.



#### E N G A G E M E N T QUALITY OF PLACE ADVISORY TEAM

To guide the development of this plan, a Quality of Place Advisory Team (QPAT) was assembled. During a planning meeting hosted by Regional Opportunities Initiative in Paoli, IN, the core team of eight community leaders developed a list of 40 people to engage in the creation of the QPAT. The people assembled in this group included elected officials, community leaders, business owners, lifelong Martin County residents, people who have relocated to Martin County, students, members of the workforce, and retirees. The team met twice a month from October until June in a conference room at the Martin County Learning Center. At each meeting, the QPAT members expressed a need to ensure Martin County makes progress while retaining the family charm that so many have come to love. As one member explained, "We support each other through the good times and the bad. We want to make sure that we keep this style of community."

As the team met to discuss survey results, demographic data, and information gathered through community input sessions, each member of the team provided an important perspective. The meetings journeyed from reviewing and synthesizing data to developing the priorities and objectives of this plan. Between each meeting, team members conducted interviews, attended summits to gather input, and discussed the plan with their neighbors and coworkers.

| THE REAL PROPERTY AND A                  |  |   |  |
|--|--|---|--|
|  | Organization                             | s Represented                           |  |
| Bo-Mac's Drive In                        | Loogootee City<br>Council                | Martin County Council                   | Radius Indiana                         |
| City of Loogootee                        | Loogootee Community                      | Martin County Council<br>on Tourism     | RJ's Food Mart                         |
| Daviess Martin County<br>Joint Parks and | School Corporation                       | Martin County                           | Shoals Community<br>School Corporation |
| Recreation<br>Department                 | Martin County<br>Chamber of Commerce     | Humane Society                          | Shoals News                            |
| East Fork Rural Water                    | Martin County                            | Martin County<br>Prosecutor's Office    | Shoals Town Council                    |
| German American<br>Bank                  | Community<br>Corrections                 | Martin County<br>Sheriff's Dept.        | Town of Crane                          |
| Hawkins Health<br>Center                 | Martin County<br>Community<br>Foundation | Martin County Solid<br>Waste District   | Town of Shoals                         |
| Loughmiller Machine                      | Martin County<br>Commissioners           | Purdue University<br>Martin County Ext. |  |
|  | OPAT Tea                                 | m (above), Martin County M              | useum (background)                     |

#### ENGAGEMENT QUALITY OF PLACE ADVISORY TEAM

#### **Core Team**

#### Laura Albertson

Ms. Albertson is the Director of Martin County Solid Waste District. She has resided in the county for 35 years. Throughout that time, Ms. Albertson has been a member of a wide array of organizations. Her commitment to ensuring the continued beautification of Martin County is evident through her work designing and managing the county's Material Recovery Facility.

#### **Noel Harty**

Mayor Harty has served the Loogootee community for the past 8 years as mayor. His impact goes beyond the city limits as he works on various Martin County and regional boards. These include economic development, education, and community corrections.

#### Dena Held

Ms. Held joined the Martin County family this year as the Purdue University Martin County Extension 4-H Youth Development Educator. She has a robust resume that ranges from work in juvenile delinquency to non-profit management. Her passion for youth and family development makes her a valuable asset to the team as we seek to improve the health of our community through this planning process.

#### Jameson Hibbs

Mr. Hibbs joined the Martin County family in 2015 first as the Assistant Director and then the Director of Daviess and Martin Joint Counties Parks and Recreation Department. His passion is to ensure that the people and tourists of Martin County have the best places to play.

#### **Curt Johnson**

Mr. Johnson has served as the Director of the Martin County Community Foundation for 4 1/2 years. He works with the people of Martin County to help them find ways to give back to the community through grants and scholarships. His goal and mission is to improve the quality of life in the county.

#### **Tim Kinder**

Mr. Kinder has served as the Executive Director of the Martin County Alliance for nine years. He focuses on ensuring the continued prosperity of the county through economic development, supporting small business development, and entrepreneurship.

#### Joe Lannan

Mr. Lannan is a lifelong resident of Martin County. As a small business owner and community organizer, he is committed to ensuring the ongoing development of Martin County for future residents. His passion for education has resulted in connecting various schools to industry partners within The Uplands.

|               | QPAT               | Team           |                 |
|---------------|--------------------|----------------|-----------------|
| Bill Bauer    | Claude Hatfield    | Barb McFeaters | Travis Roush    |
| Mallory Berry | Brooke Hawkins     | Amy Money      | Sierra Rutledge |
| Cade Chezem   | Marie Hawkins      | Teresa Nolley  | Larry Sherfick  |
| Dara Chezem   | Clint Hoffman      | Carolyn        | Kim Showalter   |
| Kathy Collins | Jenell Hoffman     | Parsons-Downey | James Stiles    |
| Steve Deckard | Courtney Hughett   | Cecil Ragsdale | Evan Wagoner    |
| Kenneth Frye  | Curt Johnson       | Candace Roush  | Aureola Wright  |
| Dan Gregory   | Pamela Loughmiller | January Roush  |                 |

## ENGAGEMENT County-wide surveys

# Esolve Solutions

A comprehensive survey, developed by eSolve Solutions, was designed to measure views on personal satisfaction, social interactions, and amenities throughout Martin County. The survey link was shared through newspapers, word-of-mouth, and social media. To ensure the opportunity for every resident to complete the survey, a mailer was created and sent to every residence in the county. Over **350** people, all of which were Martin County residents, completed the survey, the results of which are shared in the appendix of this plan. Survey highlights include:

- **81%** of the respondents were female
  - 74% of respondents were married
- **67%** of respondents worked in Martin County
  - **89%** of respondents are homeowners

The survey revealed that respondents want a community that is safe, encourages a healthy lifestyle and spending time with family, offers more affordable childcare, provides increased job opportunities, and has activities for kids and ways to socialize for adults.

#### ENGAGEMENT Focus groups

Ten focus groups were convened by eSolve Solutions. Each group consisted of five to six county residents who were invited by members of the QPAT team to provide their insight. The guiding questions for the focus groups were developed based on the county-wide survey results. Consultants asked groups to provide input on the need for childcare, job opportunities, and social activities for adults and children. The participants shared their perspective on the county's strengths and areas in need of growth. In addition, the participants provided feedback on county branding concepts. Altogether, **58 people participated in focus groups**. The focus groups helped the QPAT team understand the need for priorities focused on social activities for adults and children that promote health and well being and include both indoor and outdoor

opportunities. For example, one participant explained that she travels to other counties to provide her children the opportunity to play sports or watch live theater.

The focus groups also helped to clarify the concern with job opportunities. Groups explained that while the unemployment rate is low, there is an issue with people not having a high-paying job due to lack of qualifications. While schools are focused on preparing students for post-secondary



or workforce success, there is a group of adults in the county who do not have the proper training for the jobs that are available. In addition, the lack of affordable child care can be a barrier for parents seeking employment.

Similar to the survey, focus group participants were asked to provide a word that best describes Martin County. Responses included: rural, safe, poor, naturally beautiful, close-knit, backward, and historical. The focus groups also expressed a need to promote the county through branding and ensuring that people inside and outside of the Martin County are aware of its opportunities. Focus group input is further explained in the Solutions portion of this document.

#### E N G A G E M E N T BROADBAND SUMMIT

# 2/21/19



On February 21, 2019, the Quality of Place Advisory Team hosted a county-wide Broadband Summit. The meeting was advertised in local newspapers, on the Martin County Community Building's marguee, and on social media. The summit was well received with over 80 people attending including residents, school leaders, elected officials, business owners, utility representatives, broadband service providers, and many others. The meeting opened with a presentation from Robert Gallardo, a broadband expert from the Purdue Center for Regional Development and the leading author of the Martin County Broadband Study. Following the presentation, the attendees were divided into two smaller groups to provide time for a facilitated discussion. Members of the groups expressed concerns such as a lack of ability to work from home, lack of access for students to complete homework, and lack of access to telemedicine opportunities. One parent explained, "My child can't complete homework from home because we have no internet at home. This is an issue because we have to find a place for him to do homework or he has to stay at school late." The greatest concern was that Martin County would not be a viable option for potential residents due to lack of connectedness. As young people leave the community and consider returning or businesses consider locating to the county, the lack of broadband access is a considerable limitation.

After the discussion, the group learned about the Broadband Ready Community initiative and the requirements to pass such an ordinance. Following the meeting, the Martin County Alliance worked with the Martin County Council, the Shoals Town Council, and the Loogootee City Council to pass a joint resolution. This resolution meets all of the components required by the State of Indiana in order to be declared a Broadband Ready Community. The resolution provides assurance to potential broadband providers that Martin County is prepared to remove or lessen barriers to further broadband installation and service.

#### E N G A G E M E N T EMPLOYER SUMMIT

# 5/1/19

On May 1, 2019, the Quality of Place Advisory Team hosted an employer summit. The purpose of this gathering was to provide employers the opportunity to share their perspectives on workforce attraction. Twenty-five employers attended the meeting to share their input on the strengths and weaknesses of the county. In addition, the meeting was attended by the local economic development organization (LEDO) director and board members, various elected officials, and community school leaders. The employers shared their opinions on providing training for current employees, attracting high demand employers, and retaining high school

graduates. Employers explained that while there are people in the county who are not employed, there are limited opportunities for these people to receive qualifications for employment. There is a lack of transportation to organizations that offer the training or a general lack of knowledge of opportunities. The need for increasing a potential employee's capacity is a considerable barrier. The lack of broadband access can have an impact on this too, as employees seek affordable ways to receive training, online resources are not accessible. In addition, as employers are



competing with other counties for employees, the lack of housing, broadband, and other amenities prevents new employees from relocating to Martin County.

While the Ready Schools planning process required industry leaders and local school districts to partner for the design process, business leaders in attendance expressed a desire to continue partnering with local schools to provide certifications, internships, soft skills development, and mentorships for post-secondary education.

#### ENGAGEMENT Nonprofit grant writing workshop

# 8/17/19

"The workshop helped me to understand how welldeveloped vision and mission statements prepare my organization to apply for competitive grant funds."

-Rhonda Sanders, 4-H Council

In August 2019, a partnership of the Martin County Alliance, the Martin County Community Foundation, and eSolve Solutions hosted a grant writing workshop. A total of 35 people attended representing 30 organizations in the county. Participants learned about setting a clear vision and mission for their organization, creating SMART goals, and developing a long range plan. In addition, those in attendance were provided with grant writing tips to help with applying for funding sources to better help achieve their goals.





# **Bolve Solutions**



18

Representatives attend non-profit grant writing workshop

#### ENGAGEM ENT





**QPAT** Meeting

**35** Attended Grant Writing Workshop

## CONTEXT Review of other plans

During the Quality of Place and Workforce Attraction Plan development process, a comprehensive crosswalk of county planning documents was developed. The resulting document includes the 2009 Martin County Comprehensive Plan, 2014 City of Loogootee Comprehensive Plan, 2017 Town of Shoals Comprehensive Plan, and the 2019 Martin County Quality of Place and Workforce Attraction Plan. The objectives of each plan have been organized into six categories. The tables are titled: Recreation, Healthcare, Branding, Infrastructure, Housing, and Workforce. This document is provided in the appendix and is designed to help entities further understand how various plan components work in tandem. This document has been leveraged by the Martin County Community Foundation and other groups to develop a cohesive direction throughout the county.

#### STEWARDSHIP - RECREATION - DEMONSTRATION

ESTABLISHED 1932

7,809 ACRES



State Contraction of the

MARTIN COUNTY Comprehensive plan



LOOGOOTEE COMPREHENSIVE Plan



SHOALS COMPREHENSIVE Plan

Martin State Forest

## CONTEXT Identifying priorities

The Quality of Place and Workforce Development Plan has been designed to propel Martin County into the future. Compiling the data gathered through surveys, focus groups, and summits was key in identifying the priorities of this plan. In addition, data from various state and national sources have been used to identify the priorities and objectives. The needs of the county have been compiled into five priorities. Each priority has objectives that are labeled as short-term, mid-term, and long-term goals.

## Housing

Health and Wellness

Branding

## Recreation

Workforce

West Bogg's Lake

#### C O N T E X T Housing

**4811** Total Housing Units

Housing is a considerable concern for both quality of place and workforce attraction. Through the process of gathering data for this plan, residents and employers alike echoed this priority. The countywide survey was the first indicator that this area of need should be addressed. Eighty-nine percent of survey respondents own their home, and 56% of respondents indicated that affordable housing is not available in the county. Several of the open comments to the survey mentioned knowing a family that considered moving to Martin County because of a new job but were unable to find housing and relocated elsewhere. Participants in all ten focus groups

During the April 2019 Regional Opportunities Initiative Update to the Region, consultants presented their findings from the regional housing

study. The Martin County information that was presented aligned to the data collected through the development of this plan. The objectives identified through the housing presentation have been enveloped into the three housing objectives of this plan. Finally, the presenters noted the average age of housing in Martin County is from 1978 and that without modern amenities, young people are relocating elsewhere. One of the amenities mentioned most frequently throughout the development of this plan was the need for broadband. This gap was the spur for a broadband summit in the county. As a result of this summit, broadband is a factor identified as a need in this plan.

discussed, at length, the need to address housing issues in the county. The top issues mentioned were: a lack of support for developers, a lack of strategy for incentivizing property cleanup or redevelopment, and a need for reducing barriers for flexible housing development.

Renter Occupied 26% Owner Occupied 19%

**Median Home Value** 

79

ROI Housing Study, 2010 Census, 2017 American Community Survey

## HOUSING OBJECTIVES

- 1.1 Develop community-based plan for incentivizing redevelopment and clean-up of targeted properties.
- 1.2 Develop county-wide model to address housing needs that includes reducing/removing barriers.
- 1.3 Reduce barriers for investors providing housing at diverse assessed value points.

#### INDIANA UPLANDS REGIONAL HOUSING

#### STUDY OBJECTIVES FOR MARTIN COUNTY

- 1. Identify ways the city of Loogootee and the towns of Crane and Shoals are willing to share risk on lot development.
- 2. Develop partnerships between stakeholders, to support development of new lots with a targeted campaign on the benefits of supporting community development.
- 3. Further code enforcement efforts.
- 4. Pool funding to address gap financing needs in development of market rate rentals.

Objective 1.1 Creating a plan for targeting properties for redevelopment and clean-up is the first housing objective. By incentivizing this work, the community planning groups can focus on assisting developers with improving specific areas throughout the county. Abandoned or dilapidated houses should be considered a first priority for revitalization. This objective may include a focus on offering tax incentives or down payment assistance to encourage first-time home buyers or attract young people to relocate to the county.

Objective 1.2 As the county leadership seeks to encourage the development of new homes throughout the county, careful consideration should be taken to remove barriers. Leadership at each level should be involved in exploring best practices for reducing building barriers for developers. By creating a strategic plan for development, leadership can ensure developers have access to utilities and other infrastructure needed. This may also include clear and consistent communication of codes and zoning laws.

Objective 1.3 Reducing barriers for investment in affordable housing across diverse socioeconomic demands will benefit developers and residents alike. This may include providing support for the development of various housing models such as single family, duplex, or apartments. The development of a streamlined process for ensuring annexation, utility installation, or road development could prove beneficial. Careful consideration should be made for high demand amenities such as broadband and recreation.

## C O N T E X T Health and Wellness

The second priority to emerge during the planning process was the health and wellness of the community. The recreational opportunities of Martin County are numerous. The forests offer places to hike and enjoy the nature. There are several hiking trails in the county, many of which lack proper signage or advertisement. West Boggs Park offers residents the opportunity to get outside and enjoy recreational activities such as boating and fishing. Even with these opportunities, there is a lack of focus on encouraging health and wellness. Martin County's ranking as the third most obese county in the State of Indiana makes the lack of health and wellness programming a concern. Since 2015 over **30%** of Martin County has been considered obese. Currently, this percentage has risen to nearly **40%.** In addition, Martin County ranks second in the state for prevalence of diabetes. While these numbers are staggering, **99%** of those residents surveyed believed that being healthy is very important. It is crucial to support people in reaching a higher level of health.

The Quality of Place and Workforce Advisory Team's (QPAT) discussion of health and wellness focused on the need to create programs to encourage healthier life choices and increased access to healthcare. Focus group participants expressed a desire to use the trails and parks located throughout the county. QPAT members discussed the need to increase trail access in the county.

The importance of these venues was reinforced by **95%** of survey participants indicating that they believe exercise helps quality of life. Focus group and survey participants alike commented that they are not aware of the events and opportunities within the county for recreation. Comments in the survey included several mentions of needing indoor public facilities for recreation during the winter months.

According to Data USA, Martin County has a patient to clinician ratio of **5,113 to 1**. In comparison to the State of Indiana's ratio of **1,505 to 1**, Martin County is in desperate need of healthcare resources. The QPAT discussed this statistic during several meetings and one of the greatest opportunities for growth in this area is the development of a plan to increase access to healthcare both in person and through telemedicine options. Again, this opportunity for improvement is dependent upon the development of broadband access throughout the county. Working with healthcare providers, the county can remove potential barriers for residents and healthcare providers seeking to implement creative solutions.



#### **HEALTH AND WELLNESS OBJECTIVES**

- 2.1 Create and implement health awareness programming for both physical and mental healthcare.
- 2.2 Develop a plan to increase access to healthcare in the county including in-person and telemedicine options.
- 2.3 Develop and advertise county-wide recreation plan to encourage healthy living.

Objective 2.1 By strategically incorporating physical and mental healthcare awareness into a community wide action plan, residents will gain an understanding of best practices for living a healthy life. Community leaders can incorporate wellness learning into their events. For example, encouraging people to participate in events like 5K walk/runs or joining a community walking or hiking club.

Objective 2.2 Community leaders and organizations, such as those in the local systems of care, should develop a collaboration with healthcare providers. This collaboration should work together to attract clinicians to the county. In addition, developing a plan to address barriers, advertise, and implement telemedicine options in the county should be at the forefront of this collaboration.

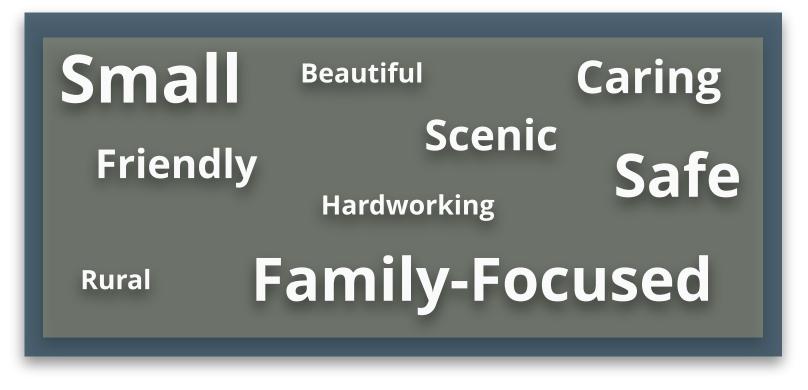
Objective 2.3 Creating and publishing a county-wide recreation plan would provide a social structure around events such as hikes, bike rides, walks, and runs would increase awareness of the opportunities available. In addition, the plan should include preparing for the creation of indoor facilities that allow for recreation during the winter months.

## <mark>C O N T E X T</mark> Branding

Creating a Martin County brand and marketing plan will help to support the communication of the quality of place and workforce attraction strategies enumerated in this plan. **Seventy-two percent** of those surveyed indicated that Martin County has a strong sense of community. As the county appeals to those seeking to relocate for jobs in the county, it is critical for the county to have marketing materials and branding that clearly communicates the beauty and advantages of settling in the county.

The need for redeveloping the main street areas of both Loogootee and Shoals was a discussion point in focus groups and the employer and broadband summits. Attracting residents to visit the areas during festivals and regularly patronizing the businesses through beautification and strategic marketing was identified as a need. In the county-wide survey, **90%** of respondents indicated that social activities are important. In addition, when asked if the county has activities for adults and children, **23%** agreed that there are activities for adults, and **39%** agreed there are activities for children. Developing spaces that act as a central hub for hosting and sharing events is an important part of this priority.

Near the end of each stakeholder input opportunity participants were asked to provide three words that describe Martin County. This information can be used in the branding of the county. The most common words are included in the table below.



#### **BRANDING OBJECTIVES**

- 3.1 Develop materials and mechanisms for new and potential residents to connect them into community.
- 3.2 Develop an online marketing plan to target potential residents and visitors.
- 3.3 Create Main Street organizations for the city of Loogootee and the towns of Crane and Shoals.
- 3.4 Create a festival/event calendar to share with stakeholders via web, mail, news, and radio.

Objective 3.1 Developing a sense of community and increased involvement is crucial as people relocate to a place like Martin County. With a strong sense of community and a desire to know your neighbor, the people moving to Martin County will be able to quickly connect with the programs, events, and groups that are established.

Objective 3.2 As the county seeks to increase tourism and brand for future residents and visitors, a targeted online marketing campaign that shares the branding of the county and focuses on communicating strengths will help to ensure consistent messaging for future residents and visitors.

Objective 3.3 The development of Main Street organizations will assist the communities in developing a key group of stakeholders to lead improvement efforts. These groups will be eligible for grant funds from additional sources such as OCRA. The Main Street organizations should work with other groups in the county to connect residents, potential residents, and visitors with community events through marketing.

Objective 3.4 The creation of a festival and event calendar will help to increase attendance at events throughout the county. Currently, there is not a central hub for finding what events are happening or ways to identify how you can become involved in the community. A common location for this information will help to increase attendance and build an even stronger sense of community.

#### C O N T E X T Recreation

During the data collection process for this grant, one of the first topics to come to light was the need for increased recreation in the county. While the people of Martin County are hard workers, **99%** of those surveyed expressed a desire for a healthy work-life balance. Ensuring that the county is a place where people are able to work and relax is an important consideration. While there are many recreational activities in Martin County, it is crucial that residents are aware of them. Nearly **85%** of those surveyed indicated that community events are important to them. However, only **29%** believe that there are plenty of activities for adults and only **39%** believe that there are enough activities for children. The lack of recreational facilities and events was mentioned throughout the development of this plan. Participants in the focus groups and in the employer summit noted that many parents take their children out of the county to use recreational facilities.

With Martin County ranking **2nd** and **3rd** in the State of Indiana for the percentage of residents who are diabetic or obese, increasing recreational opportunities is an important consideration for the county. In fact, **95%** of residents surveyed indicated that they believe exercise helps the quality of life. The creation of indoor and outdoor recreation facilities and the improvement of current facilities are a focus of not only this plan, but also the comprehensive plans throughout the county.



#### **RECREATION OBJECTIVES**

 4.1 Increase indoor and outdoor recreation events through revitalizing current spaces and developing new venues for both recreational and cultural events.

4.2 Develop system for marking current trails throughout the county.

 4.3 Increase resident and visitor access to walking/biking trails and recreational facilities.

Objective 4.1 Throughout the county there are small parks that are in need of revamping. Some of these spaces need new picnic equipment or new playground equipment. In addition, there are some spaces that would be excellent for adding parks or recreation amenities. The need for a venue focused on cultural events and the arts would bring new opportunities to the community that are not currently present.

Objective 4.2 There is a lack of awareness of the trails that are available throughout the county. By developing a county-wide method for marking these trails, residents and visitors alike will be able to locate the trails. Martin County branded signage at the beginning of each trail and a website or pamphlet denoting the trails should be available. The team addressing this objective may consider trail challenges or walking and hiking groups that are competing to cover the most miles. Groups may also consider developing historical landmark trails through the county for visitors to follow as they drive.

Objective 4.3 The continual development of trails would be a great addition to the county. Groups taking on this project should seek opportunities to connect communities in the county and in other counties. The development of these trails would be in line with the Indiana Governor's trail initiative.

## CONTEXT Workforce

According to the Indiana Department of Workforce, Martin County's unemployment rate has remained at **2.7%** for the last two years. With such a low unemployment rate, it is crucial for the county to consider ways to attract new residents to fill vacant positions. The Quality of Place and Workforce Development Team hosted a Martin County Employer Summit, in which **25 employers** gathered to discuss their point of view with regards to workforce attraction in the county.

Data gathered during the early stages of the development of this plan was shared with employers who were asked to provide feedback on their priorities. Employers explained that next to housing and recreation, the lack of quality broadband keeps new employees from choosing to live in Martin County. The employers also discussed the need to retain young people in the county or encourage them to return after college.







Commuters From Monroe, Lawrence, <u>Greene, D</u>aviess, and Dubois

3140

Stats Indiana 2017 Data

#### **WORKFORCE OBJECTIVES**

 5.1 Create a county-wide workforce and education coalition focused on ensuring communication between schools, employers, and adult education leaders.

 5.2 Increase programming for regionally relevant workforce demands to retain students who are graduating.

• 5.3 Increase broadband quality and access across the county.

Objective 5.1 A county-wide coalition of schools, employers, and adult education leaders will help to ensure that all three groups are working together to prepare students for success beyond high school. Working with adult education professionals will help to support those who need additional training to meet the needs of employers. The partnerships will act as a liaison between groups.

Objective 5.2 As the county is seeking to retain the young people graduating from high school and college, a plan for encouraging them to move back is crucial. This plan may include programs that offer home purchasing assistance and ways to connect young people to the community. The plan should include modes to communicate these opportunities to young people.

Objective 5.3 The impact of increasing broadband access and quality throughout the county is a linchpin for many of the initiatives throughout this plan. Students, employers, employees, and visitors need access to broadband for everything including work, entertainment, and healthcare. By connecting residents and businesses to the world through broadband, Martin County could increase income, access, and attraction.

#### S O L U T I O N S

The solutions to the identified needs of the county have been outlined in the following tables. Each solution has been ranked based on stakeholder feedback, number of mentions in focus groups, county-wide surveys, and interviews. In addition, the solutions have been aligned to the five categories identified by the QPAT team. The projects have been placed into short-, mid-, and long-term goals and should be addressed by the county in order of rank. Short-term goals should be completed in 1-2 years, mid-term goals should be addressed within 2-3, and long-term goals within 3-5 years.

Each objective has been placed into one of six categories. These categories are aligned to the objectives of various other community plans in the county.



#### H O U S I N G O B J E C T I V E S

| <ul> <li>Communicate plan with residents and developers</li> <li>Term</li> <li>Cean-up of targeted properties.</li> <li>Develop county-wide model to<br/>address housing needs that<br/>includes mitigating/removing<br/>building barriers.</li> <li>Housing</li> <li>Work with ROI Regional Housing Study to<br/>prioritize barriers</li> <li>Develop county-wide coalition to address housing</li> <li>Short<br/>Term</li> <li>Short<br/>Term</li> <li>Providing barriers</li> <li>Reduce barriers for investors<br/>providing housing at diverse</li> <li>Housing</li> <li>County-wide coalition should work with elected<br/>officials to reduce barriers and streamline</li> <li>Mid</li> </ul> |     | Project   | Category | Action Steps   | Term        | Priority<br>Ranking |
|--|-----|---|----------|--|-------------|---------------------|
| 1.2       Develop county-wide model to<br>address housing needs that<br>includes mitigating/removing<br>building barriers.       Housing       prioritize barriers       Short<br>Develop county-wide coalition to address housing<br>barriers       Short<br>Term       2r         1.3       Reduce barriers for investors<br>providing housing at diverse       Housing       • County-wide coalition should work with elected<br>officials to reduce barriers and streamline       Mid       3r   | 1.1 | incentivizing redevelopment and                         | Housing  | <ul> <li>Pass relevant ordinances to allocate funds</li> </ul>                                 |             | 1st                 |
| 1.3 providing housing at diverse Housing officials to reduce barriers and streamline Mid   | 1.2 | address housing needs that includes mitigating/removing | Housing  | <ul><li>prioritize barriers</li><li>Develop county-wide coalition to address housing</li></ul> |             | 2nd                 |
| assessed value points.   | 1.3 | providing housing at diverse                            | Housing  | -  | Mid<br>Term | 3rd                 |

#### HEALTH AND WELLNESS OBJECTIVES

|     | Project  | Category               | Action Steps  | Term          | Priority<br>Ranking |
|-----|--|------------------------|---|---------------|---------------------|
| 2.1 | Create and implement health<br>awareness programming for both<br>physical and mental healthcare.                     | Health and<br>Wellness | <ul> <li>Create county-wide Health and Wellness<br/>Committee to develop a plan for supporting<br/>increased health in the county</li> <li>Develop educational programming</li> <li>Streamline county-wide activities to focus on<br/>healthier living (i.e. develop county health<br/>competitions, a calendar of biking, running, and<br/>other exercise activities)</li> </ul> | Short<br>Term | 1st                 |
| 2.2 | Develop a plan to increase access<br>to healthcare in the county<br>including in-person and<br>telemedicine options. | Health and<br>Wellness | <ul> <li>Work with healthcare providers to leverage partnerships that increase healthcare access</li> <li>Develop a plan to provide all residents with access to broadband for telemedicine purposes</li> <li>Secure a location for community accessed telemedicine</li> <li>Develop partnerships with IU Center for Rural Engagement and IU School of Public Health</li> </ul>   | Long<br>Term  | 2nd                 |
| 2.3 | Develop and advertise<br>county-wide recreation plan to<br>encourage healthy living.                                 | Health and<br>Wellness | <ul> <li>Create county-wide Health and Wellness<br/>Committee to create alignment of county events<br/>that promote healthy living</li> <li>Committee should develop an advertising<br/>campaign to communicate events to residents</li> </ul>  | Mid<br>Term   | 3rd                 |

#### B R A N D I N G O B J E C T I V E S

|     | Project   | Category       | Action Steps  | Term          | Priority<br>Ranking |
|-----|---|----------------|---|---------------|---------------------|
| 3.1 | Develop materials and<br>mechanisms for new and<br>potential residents to connect<br>them into community. | Branding       | <ul> <li>Develop print and digital resources to share current opportunities in the county</li> <li>Create an ongoing process for updating print and digital communications</li> </ul>   | Short<br>Term | 1st                 |
| 3.2 | Develop an online marketing plan<br>to target potential residents and<br>visitors.                        | Branding       | <ul> <li>Create county committee to develop branding and<br/>marketing materials that will be used to share<br/>Martin County's resources</li> <li>Develop a marketing plan that will focus on print<br/>and digital media</li> <li>Develop a county app to share communications</li> </ul> | Mid<br>Term   | 2nd                 |
| 3.3 | Create Main Street organizations<br>for the city of Loogootee, and the<br>towns of Crane and Shoals.      | Infrastructure | <ul> <li>Create community based leadership teams to create Main Street organizations</li> <li>Develop strategic plans for the organizations to engage funding resources and events to attract renewed energy to Main Street designated areas</li> </ul>                                     | Short<br>Term | 3rd                 |
| 3.4 | Create festival/event calendar to<br>share with stakeholders via web,<br>mail, news, and radio.           | Recreation     | <ul> <li>Main Street organizations and other county-wide committees should collaborate to create a county-wide event calendar</li> <li>Develop a process for adding events to the calendar</li> <li>Share the county-wide event calendar online</li> </ul>                                  | Mid<br>Term   | 4th                 |
| .П  |   |                |   |               |                     |



#### RECREATION OBJECTIVES

|       | Project  | Category   | Action Steps   | Term          | Priorit <u>.</u><br>Rankin          |
|-------|--|------------|--|---------------|-------------------------------------|
| 4.1   | Increase indoor and outdoor<br>recreation events through<br>revitalizing current spaces and<br>developing new venues for both<br>recreational and cultural events. | Recreation | <ul> <li>Engage county-wide committee to develop a plan for<br/>strategically addressing events and organizations</li> <li>Seek funding opportunities to address spaces or<br/>create new venues</li> <li>Ensure events are published in county-wide calendar<br/>and marketing</li> </ul>                               | Short<br>Term | 1st                                 |
| 4.2   | Develop system for marking<br>current trails throughout the<br>county.   | Recreation | <ul> <li>Create a collaborative committee of county leaders, park officials, and others to develop a process for marking trails throughout the county         <ul> <li>Develop wayfinding signage</li> <li>Secure funding for signage</li> <li>Create digital and print materials to share trails</li> </ul> </li> </ul> | Short<br>Term | 2nd                                 |
| 4.3   | Increase resident and visitor access<br>to walking/biking trails and<br>recreational facilities.   | Recreation | <ul> <li>Develop a strategic plan for increasing access to<br/>trails with phased development</li> <li>Create plan for sharing trail development plan with<br/>community stakeholders</li> <li>Secure funding for phase 1</li> </ul>   | Long<br>Term  | 3rd                                 |
| ARTIN | COUNTY   | 1          | 1  | 1             | RÖI REGIONA<br>OPPORTU<br>INITIATIO |

#### W O R K F O R C E O B J E C T I V E S

|        | Project   | Category  | Action Steps   | Term          | Priority<br>Ranking                        |  |
|--------|---|-----------|--|---------------|--|--|
| 5.1    | Create county-wide workforce<br>and education coalition focused<br>on ensuring communication<br>between schools, employers,<br>and adult education leaders. | Workforce | <ul> <li>Develop committee to meet quarterly to engage in strategic conversations for workforce development</li> <li>Develop mutually beneficial relationships between employers and educational institutions</li> </ul> | Short<br>Term | 1st  |  |
| 5.2    | Increase programming for<br>regionally relevant workforce<br>demands to retain students who<br>are graduating.  | Workforce | <ul> <li>Identify strategies that can be leveraged to increase retention of graduates</li> <li>Create program to share strategies with potential residents/graduates</li> </ul>  | Long<br>Term  | 2nd  |  |
| 5.3    | Increase broadband quality and access across the county.  | Workforce | <ul> <li>Identify targeted priority areas to increase<br/>broadband access</li> <li>Develop relationships with providers to encourage<br/>development of broadband access in targeted<br/>areas</li> </ul>               | Long<br>Term  | 3rd  |  |
| MARTIN | σουντγ  | 1         | 1  |               | ROI REGIONAL<br>OPPORTUNITY<br>INITIATIVES |  |

## A P P E N D I X

| Population over Time         | Number | Rank in State | Percent of State | Indiana   |
|------------------------------|--------|---------------|------------------|-----------|
| Yesterday (2010)             | 10,380 | 88            | 0.2%             | 6,484,192 |
| Today (2018)                 | 10,217 | 88            | 0.2%             | 6,691,878 |
| Tomorrow (2020 projection)*  | 10,309 | 88            | 0.2%             | 6,852,121 |
| Percent Change 2010 to Today | -1.6%  | 54            |                  | 3.2%      |

\*Projection based on 2010 Census counts.

Sources: U.S. Census Bureau; Indiana Business Research Center

| Population Estimates by Age, 2018 | Number | Rank in State | Pct Dist.<br>in County | Pct Dist.<br>in State |
|-----------------------------------|--------|---------------|------------------------|-----------------------|
| Preschool (0 to 4)                | 617    | 86            | 6.0%                   | 6.3%                  |
| School Age (5 to 17)              | 1,662  | 88            | 16.3%                  | 17.2%                 |
| College Age (18 to 24)            | 752    | 87            | 7.4%                   | 9.8%                  |
| Young Adult (25 to 44)            | 2,276  | 88            | 22.3%                  | 25.4%                 |
| Older Adult (45 to 64)            | 2,882  | 88            | 28.2%                  | 25.6%                 |
| Seniors (65 and older)            | 2,028  | 87            | 19.8%                  | 15.8%                 |
| Median Age                        | 43.3   |               |                        | Median Age = 37.9     |

Sources: U.S. Census Bureau; Indiana Business Research Center

| Household Types                                      | Number | Rank in State |        | Pct Dist.<br>in State |
|--|--------|---------------|--------|-----------------------|
| Households in 2017 (Includes detail not shown below) | 4,251  | 87            | 100.0% | 100.0%                |
| Married With Children                                | 741    | 87            | 17.4%  | 18.8%                 |
| Married Without Children                             | 1,424  | 87            | 33.5%  | 30.0%                 |
| Single Parents                                       | 370    | 84            | 8.7%   | 9.6%                  |
| Living Alone   | 1,280  | 86            | 30.1%  | 28.3%                 |

Source: U.S. Census Bureau, American Community Survey 5-year estimates.

| Housing   | Number   | Rank in State |        | Pct Dist.<br>in State |
|---|----------|---------------|--------|-----------------------|
| Total Housing Units in 2018 (estimate)                            | 4,826    | 88            | 100.0% | 100.0%                |
| Total Housing Units in 2017 (Includes vacant units)               | 4,811    | 88            | 100.0% | 100.0%                |
| Owner Occupied<br>(Prd. distribution trased on all housing units) | 3,422    | 86            | 71.1%  | 61.2%                 |
| Median Value (2017)   | \$97,900 | 66            |        |                       |
| Renter Occupied   | 829      | 88            | 17.2%  | 27.7%                 |
| Median Rent (2017)  | \$391    | 91            |        |                       |

Source: U.S. Census Bureau, American Community Survey 5-year estimates.

| Education                                    | Number | Rank in State | Percent of State | Indiana   |
|--|--------|---------------|------------------|-----------|
| School Enrollment (2018/2019 Total Reported) | 1,479  | 89            | 0.1%             | 1,117,590 |
| Public                                       | 1,479  | 89            | 0.1%             | 1,054,903 |
| Adults (25+ in 2017 ACS)                     | 7,106  | 88            | 0.2%             | 4,369,451 |
| with High School diploma or higher           | 83.5%  | 82            | 1                | 88.3%     |
| with B.A. or higher degree                   | 11%    | 86            |                  | 25.3%     |

Sources: Indiana Department of Education; U.S. Census Bureau, American Community Survey 5year estimates.

| Income and Poverty                                 | Number   | Rank in State | Percent of State | Indiana  |
|--|----------|---------------|------------------|----------|
| Per Capita Personal Income (annual) in 2017        | \$37,462 | 64            | 83.0%            | 45,150   |
| Median Household Income in 2017                    | 50,203   | 58            | 92.7%            | \$54,134 |
| Poverty Rate in 2017                               | 12.5%    | 42            | 94.0%            | 13.3%    |
| Poverty Rate among Children under 18               | 16.7%    | 49            | 93.8%            | 17.8%    |
| Welfare (TANF) Monthly Average Families in 2018    | 13       | 82            | 0.2%             | 6,032    |
| Food Stamp Recipients in 2018                      | 714      | 88            | 0.1%             | 605,854  |
| Free and Reduced Fee Lunch Recipients in 2018/2019 | 752      | 89            | 0.1%             | 514,915  |

Sources: U.S. Bureau of Economic Analysis; U.S. Census Bureau; Indiana Family Social Services Administration; Indiana Department of Education

| Labor Force, 2018           | Number | Rank in State | Percent of State | Indiana   |
|-----------------------------|--------|---------------|------------------|-----------|
| Total Resident Labor Force  | 5,214  | 86            | 0.2%             | 3,381,713 |
| Employed                    | 5,071  | 86            | 0.2%             | 3,265,580 |
| Unemployed                  | 143    | 89            | 0.1%             | 116,133   |
| Annual Unemployment Rate    | 2.7    | 81            | 79.4%            | 3.4       |
| July 2019 Unemployment Rate | 2.7    | 1             | 84.4%            | 3.2       |

Source: STATS Indiana, using data from the Indiana Department of Workforce Development

| Employment and Earnings by Industry, 2017 | Employment     | Pct Dist.<br>in County | Earnings (\$000) | Pct Dist.<br>In County | Avg. Earnings Per Job |
|---|----------------|------------------------|------------------|------------------------|-----------------------|
| Total by place of work                    | 8,840          | 100.0%                 | \$751,166        | 100.0%                 | \$84,974              |
| Wage and Salary                           | 7,596          | 85.9%                  | \$527,532        | 70.2%                  | \$69,449              |
| Farm Proprietors                          | 248            | 2.8%                   | \$8,185          | 1.1%                   | \$33,004              |
| Nonfarm Proprietors                       | 996            | 11.3%                  | \$22,058         | 2.9%                   | \$22,147              |
| Farm                                      | 288            | 3.3%                   | \$9,049          | 1.2%                   | \$31,420              |
| Nonfarm                                   | 8,552          | 96.7%                  | \$742,117        | 98.8%                  | \$86,777              |
| Private                                   | 3,608          | 40.8%                  | \$167,282        | 22.3%                  | \$46,364              |
| Accommodation, Food Serv.                 | Data not avail | able due to            | BEA non-disclos  | ure requirer           | ments.                |
| Arts, Ent., Recreation                    | Data not avail | able due to            | BEA non-disclose | ure requirer           | nents.                |
| Construction                              | 227            | 2.6%                   | \$9,182          | 1.2%                   | \$40,449              |
| Health Care, Social Serv.                 | 223            | 2.5%                   | \$6,654          | 0.9%                   | \$29,839              |
| Information                               | 40             | 0.5%                   | \$1,577          | 0.2%                   | \$39,425              |
| Manufacturing                             | 427            | 4.8%                   | \$28,744         | 3.8%                   | \$67,310              |
| Professional, Tech. Serv.                 | 746            | 8.4%                   | \$61,689         | 8.2%                   | \$82,693              |
| Retail Trade                              | 411            | 4.6%                   | \$9,669          | 1.3%                   | \$23,526              |
| Trans., Warehousing                       | 327            | 3.7%                   | \$20,625         | 2.7%                   | \$63,073              |
| Wholesale Trade                           | 100            | 1.1%                   | \$6,268          | 0.8%                   | \$62,680              |
| Other Private (not above)                 | 558*           | 6.3%*                  | \$15,247*        | 2.0%*                  | \$27,324              |
| Government                                | 4,944          | 55.9%                  | \$574,835        | 76.5%                  | \$116,265             |

Sources u.S. Bureau or Economic Analysis
 \* These totals do not include county data that are not available due to BEA non-disclosure requirements.



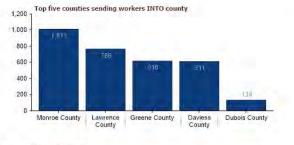
2013 2014 2015 2016 2017



2013 2014 2015 2016 2017

| Commuting Patterns: 1 | op i | five counties sending workers INTO county, 2017 |  |
|-----------------------|------|---|--|
|-----------------------|------|---|--|

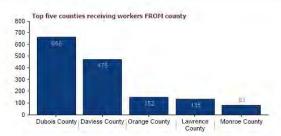
| County          | Number | Pct. Five County Total |
|-----------------|--------|------------------------|
| Monroe County   | 1,011  | 32.2%                  |
| Lawrence County | 766    | 24.4%                  |
| Greene County   | 618    | 19.7%                  |
| Daviess County  | 611    | 19.5%                  |
| Dubois County   | 134    | 4.3%                   |



Source: Indiana Department of Revenue

#### Commuting Patterns: Top five counties receiving workers FROM county, 2017

| Pct. Five County Total | Number | County          |
|------------------------|--------|-----------------|
| 44.1%                  | 666    | Dubois County   |
| 31.4%                  | 475    | Daviess County  |
| 10.1%                  | 152    | Orange County   |
| 8.9%                   | 135    | Lawrence County |
| 5.5%                   | 83     | Monroe County   |



Source: Indiana Department of Revenue

| Housing   | Number   | Rank in State | Pct Dist.<br>in County | Pct Dist.<br>in State |
|---|----------|---------------|------------------------|-----------------------|
| Total Housing Units in 2018 (estimate)                            | 4,826    | 88            | 100.0%                 | 100.0%                |
| Total Housing Units in 2017 (Includes vacant units)               | 4,811    | 88            | 100.0%                 | 100.0%                |
| Owner Occupied<br>(Pct. distribution based on all housing units)  | 3,422    | 86            | 71.1%                  | 61.2%                 |
| Median Value (2017)   | \$97,900 | 66            |                        |                       |
| Renter Occupied<br>(Pct. distribution based on all housing units) | 829      | 88            | 17.2%                  | 27.7%                 |
| Median Rent (2017)  | \$391    | 91            |                        |                       |

| Residential Building Permits, 2018 | Units | Pct Dist.<br>in County | Pct Dist.<br>in State | Cost (\$000) | State Cost (\$000) |
|------------------------------------|-------|------------------------|-----------------------|--------------|--------------------|
| Total Permits Filed                | 8     | 100.0%                 | 100.0%                | \$730        | \$4,879,857        |
| Single-Family                      | 2     | 25.0%                  | 76.4%                 | \$370        | \$4,269,197        |
| 2-Family                           | 6     | 75.0%                  | 2.0%                  | 360          | \$49,353           |
| 3- and 4-Family                    | 0     | 0.0%                   | 0.2%                  | \$0          | \$6,163            |
| 5+ Family                          | 0     | 0.0%                   | 21.4%                 | \$0          | \$555,144          |

#### Rent vs Own in Martin County, IN

80.5%

77.9% 2016 HOMEOWNERSHIP

In 2017, 805% of the housing units in Martin County. IN were occupied by their owner. This percentage grew from the previous year's rate of 77.9%.

This percentage of owner-occupation is higher than the national average of 63.9%. This chart shows the ownership percentage in Martin County, IN compared it's parent and neighboring geographies. Data provided by the Consus Bureau ACS 5-year Estimate.

|    |     |     |        |                 |           |               | Barting           | inner, M |
|----|-----|-----|--------|-----------------|-----------|---------------|-------------------|----------|
|    |     |     |        |                 |           |               | Greene Co         | enty. IN |
|    |     |     |        |                 |           |               | Lawrence Cou      | nty, W   |
|    |     |     |        |                 |           |               | Duboir County     | .IN      |
|    |     |     |        |                 |           |               | Orange County, DI |          |
|    |     |     |        |                 |           |               | Daviess County IN |          |
|    |     |     |        |                 |           |               | Indiana           |          |
|    |     |     |        |                 |           | United States |                   |          |
| 0% | 10% | 20% | 30%    | 40%<br>Homeowne | 50%<br>RS | 60%           | 70%               | 80%      |
|    |     |     | 2013 2 | 01# 2015 2      |           |               |                   |          |

### <u>COUNTY DATA</u>

#### Property Value in Martin County, IN

\$97,900 2017 MEDIAN - \$7.983 \$95,400

In 2017, the median property value in Martin County, IN grew to to \$97,900 from the previous year's value of \$95,400.

The following charts display, first, the property values in Martin County, IN compared to it's parent and neighbor geographies and, second, owner-occupied housing units distributed between a series of property value buckets compared to the national averages for each bucket. In Martin County, IN the largest share of households have a property value in the \$100k - \$125k range.



#### 5,113 to 1 PATIENT TO PRIMARY CARE PHYSICIAN RATIO

Deletato de la constructione de

Primary care physicians in Martin County, IN see an average of 5.113 patients per year. This represents a 50.3% increase from the previous year (3.401 patients).

The following chart shows how the number of patients seen by primary care physicians has been changing over time in Martin County, IN in comparison to neighboring states.

Data provided by the County Health Rankings & Rosenses County Health Rankings

### 701 to 1

#### PATIENT TO MENTAL HEALTH PROVIDER RATIO

Mental health providers in Indiana see an average of 701 patients per year. This represents a 4.63% decrease from the previous year (735 patients).

The following chart shows how the number of patients seen by mental health providers has been changing over time in Indiana in comparison to neighboring states.

Para prevener by the Lounity Health Rankings & Resemans County Health Rankings

### County-Wide Survey

|   | Personal Satisfaction    |         |                               |  |  |  |  |  |
|---|--------------------------|---------|-------------------------------|--|--|--|--|--|
|   | Strongly Agree/<br>Agree | Neutral | Disagree/Strongly<br>Disagree |  |  |  |  |  |
| Being healthy is very<br>important                  | 99%                      | 1%      | 0%                            |  |  |  |  |  |
| Availability of support is important                | 97%                      | 3%      | 0%                            |  |  |  |  |  |
| Sense of safety is<br>important                     | 100%                     | 0%      | 0%                            |  |  |  |  |  |
| Exercise helps<br>quality of life                   | 95%                      | 4%      | 1%                            |  |  |  |  |  |
| Taking part in social<br>activities is<br>important | 89%                      | 11%     | 0%                            |  |  |  |  |  |
| Being friendly with<br>neighbors is<br>important    | 92%                      | 8%      | 0%                            |  |  |  |  |  |

|   | Social Int               | teraction |                               |
|---|--------------------------|-----------|-------------------------------|
|   | Strongly Agree/<br>Agree | Neutral   | Disagree/Strongly<br>Disagree |
| Spending time with family is important  | 98%                      | 2%        | 0%                            |
| Maintaining<br>work-life balance is<br>important  | 99%                      | 1%        | 0%                            |
| Having cultural<br>diversity is<br>important  | 80%                      | 9%        | 1%                            |
| Participating in<br>community events is<br>important  | 84%                      | 16%       | 0%                            |
| My community is<br>beautiful  | 73%                      | 21%       | 6%                            |
| l live in a good<br>community   | 85%                      | 12%       | 3%                            |
| My community is clean   | 51%                      | 31%       | 18%                           |
| People in my<br>community are<br>accepting of others<br>that are different<br>from themselves | 40%                      | 32%       | 28%                           |

| Amenities   |                          |         |                               |  |  |
|---|--------------------------|---------|-------------------------------|--|--|
|   | Strongly Agree/<br>Agree | Neutral | Disagree/Strongly<br>Disagree |  |  |
| My county has<br>opportunities to<br>meet and make<br>friends | 36%                      | 40%     | 24%                           |  |  |
| My county has a sense of community                            | 72%                      | 21%     | 7%                            |  |  |
| My county has activities for adults                           | 23%                      | 40%     | 37%                           |  |  |
| My county has activities for kids                             | 39%                      | 32%     | 29%                           |  |  |
| My county has job<br>opportunities                            | 35%                      | 35%     | 31%                           |  |  |
| My community has affordable housing                           | 44%                      | 32%     | 24%                           |  |  |
| My community has affordable childcare                         | 32%                      | 49%     | 19%                           |  |  |
| My community has good schools                                 | 75%                      | 18%     | 7%                            |  |  |
| My community has<br>good access to<br>healthcare              | 44%                      | 27%     | 29%                           |  |  |
| My community has good civil services                          | 81%                      | 14%     | 5%                            |  |  |

### **B**randing

|     | Focus                    | City of Loogootee | Town of Shoals  | Martin County | Martin County QPAT Plan   |
|-----|--------------------------|-------------------|---|---------------|---|
| 1.1 | Branding<br>Material     |                   | Develop effective marketing and promotional materials.                  |               | Develop materials and<br>mechanisms for new and<br>potential residents to connect<br>them into community.   |
| 1.2 | Online Event<br>Platform |                   | Develop a calendar of events<br>and activities through social<br>media. |               | Develop an online marketing<br>plan to target potential<br>residents and visitors.  |
| 1.3 | Expand<br>Local Events   |                   | Expand on the success of local<br>tourism events.                       |               | Develop an online marketing<br>plan to target potential<br>residents or visitors. Increase<br>targeted ads to regionally<br>target audience for events.<br>(To include branding such as<br>logos and colors.) |
| 1.4 | Buy Local<br>Campaign    |                   | Develop a "buy local"<br>campaign and infrastructure.                   |               |   |
| 1.5 | Local<br>Signage         |                   | Develop local wayfinding signage.                                       |               |   |



|     | Health and Wellness                |                   |                |               |  |  |  |  |  |
|-----|------------------------------------|-------------------|----------------|---------------|--|--|--|--|--|
|     | Focus                              | City of Loogootee | Town of Shoals | Martin County | Martin County QPAT Plan  |  |  |  |  |
| 2.1 | Increase<br>Access                 |                   |                |               | Create and implement health<br>awareness programming for<br>both physical and mental<br>healthcare.                  |  |  |  |  |
| 2.2 | Health<br>Awareness<br>Programming |                   |                |               | Develop a plan to increase<br>access to healthcare in the<br>county including in person<br>and telemedicine options. |  |  |  |  |
| 2.3 | Increase<br>Resiliency             |                   |                |               | Develop and advertise<br>county-wide recreation plan<br>to encourage healthy living.                                 |  |  |  |  |



|     |                              |  | Housin   | g   |   |
|-----|------------------------------|--|--|---|---|
|     | Focus                        | City of Loogootee  | Town of Shoals   | Martin County   | Martin County QPAT Plan   |
| 3.1 | Housing<br>Program/<br>Model | Implement zoning for the<br>City of Loogootee and the<br>surrounding two-miles.<br>Create a buffer area in the<br>unincorporated area of<br>Martin County. | Maintain and rehabilitate<br>existing housing stock.   | Consider the development of<br>a dilapidated housing<br>program and pursue grants<br>and loans to assist in housing<br>rehabilitation and<br>maintenance. | Develop county-wide model<br>to address housing needs<br>that includes<br>reducing/removing building<br>barriers. |
| 3.2 | Promoting<br>Housing         |  | Identify suitable locations and<br>promote the development of<br>new housing developments<br>and subdivisions. |   | Develop community-based<br>plan for incentivizing<br>redevelopment and clean up<br>of targeted properties.        |
| 3.3 | Increase<br>Housing          | Redevelop the former<br>Loogootee East Elementary<br>School into affordable<br>senior apartments.  | Create housing opportunities<br>within and near the<br>downtown historic district.                             |   | Reduce barriers for investors<br>providing housing at diverse<br>assessed value points.                           |



### In fra structure

|     | Focus                   | City of Loogootee                                | Town of Shoals   | Martin County   | Martin County QPAT Plan   |
|-----|-------------------------|--|--|---|---|
| 4.1 | Broadband               | Improve broadband/fiber<br>optic infrastructure. | Increase broadband<br>access/speed and cell phone<br>overage. Expand public Wi-Fi<br>from the library. |   | Increase broadband access<br>across the county.   |
| 4.2 | Industry                | Develop an industrial<br>park.                   | Identify and market available<br>commercial/industrial<br>property within and near<br>Shoals.          |   |   |
| 4.3 | Overnight<br>Lodging    | Develop hotel and bed and breakfast options.     | Develop additional overnight accommodations.   |   |   |
| 4.4 | Main Street<br>Program  |  | Participate in Indiana Main<br>Street Program.   |   | Create Main Street<br>organizations for the City of<br>Loogootee and the towns<br>Crane and Shoals. |
| 4.5 | Economic<br>Development |  | Create a local revolving loan<br>fund to help finance local<br>business.                               | Prepare an economic<br>development strategy<br>identifying assets, emerging<br>business sectors. This will<br>capitalize on the economic<br>development opportunities<br>fostered by Interstate 69. |   |



| ln fra stru ctu re | l n | f r | а | S | t | r | u | С | t | u | r | e |
|--------------------|-----|-----|---|---|---|---|---|---|---|---|---|---|
|--------------------|-----|-----|---|---|---|---|---|---|---|---|---|---|

|     | Focus            | City of Loogootee | Town of Shoals   | Martin County | Martin County QPAT Plan   |
|-----|------------------|-------------------|--|---------------|---|
| 4.6 | Downtown<br>Plan |                   | Perform a standalone<br>downtown plan.   |               |   |
| 4.7 | Parking          |                   | Address parking challenges at<br>peak times in downtown area<br>and develop opportunities. |               |   |
| 4.8 | Leadership       |                   |  |               | Utilize Quality of Place<br>Advisory Team to develop<br>other organizations to target<br>specific needs around the<br>county and communicate<br>with each organization. |
| 4.9 | Public Wi-Fi     |                   | Expand public Wi-Fi from the<br>library.   |               |   |



### In fra structure

| Focus City of Loogootee |                     | City of Loogootee | Town of Shoals                          | Martin County | Martin County QPAT Plan |  |
|-------------------------|---------------------|-------------------|---|---------------|-------------------------|--|
| 4.10                    | Code                |                   | Review and improve code<br>enforcement. |               |                         |  |
| 4.11                    | Visitor's<br>Center |                   | Create Shoals visitor's center.         |               |                         |  |





|       | Recreation |   |  |  |  |  |  |  |
|-------|------------|---|--|--|--|--|--|--|
| Focus |            | City of Loogootee   | Town of Shoals                             | Martin County  | Martin County QPAT Plan  |  |  |  |
| 5.1   | Trails     | Create a multi-use trail<br>connecting Loogootee with<br>West Boggs Park. | Prepare a parks/trails plan.               | Develop trails connecting<br>incorporated communities<br>and major recreation areas<br>such as the Martin State<br>Forest and West Boggs Lake. | Develop system for marking<br>current trails throughout the<br>county.                           |  |  |  |
|       |            | Create a walking trail in<br>Loogootee.                                   | Create a walkable & bikeable<br>community. |  | Increase resident and visitor<br>access to walking/biking trails<br>and recreational facilities. |  |  |  |
|       |            | Develop an east side park.  | Enhance the Shoals<br>Community Park.      |  |  |  |  |  |
| 5.2   | Parks      | Create pocket parks in<br>place of abandoned<br>buildings downtown.       |  |  |  |  |  |  |



|                         | Recreation |                              |                                      |  |  |   |  |  |  |
|-------------------------|------------|------------------------------|--------------------------------------|--|--|---|--|--|--|
| Focus City of Loogootee |            | City of Loogootee            | Town of Shoals                       | Martin County  | Martin County QPAT Plan  |   |  |  |  |
|                         | 5.3        | Events/<br>Festivals         |                                      | Coordinate with communities<br>along US 50 to develop<br>coordinated events/festivals<br>along the US 50 corridor. |  | Create festival/event calendar<br>to share with stakeholders via<br>web, mail, news, and radio.   |  |  |  |
|                         | 5.4        | Recreational<br>and Wellness | Develop a YMCA<br>recreation center. |  | Create more active recreation<br>facilities at existing recreation<br>areas. | Increase indoor and outdoor<br>recreation events through<br>revitalizing current spaces<br>and developing new venues<br>for both recreational and<br>cultural events. |  |  |  |
|                         | 5.5        | ADA Access                   |                                      | Pursue expansion and ADA<br>access improvements for the<br>Shoals Library.   |  |   |  |  |  |
|                         | 5.6        | Downtown<br>Improvements     | Create a downtown<br>plaza/gazebo.   |  |  |   |  |  |  |



|     | Recreation                 |                             |  |  |  |  |  |  |  |
|-----|----------------------------|-----------------------------|--|--|--|--|--|--|--|
|     | Focus                      | City of Loogootee           | Town of Shoals                                 | Martin County  | Martin County QPAT Plan  |  |  |  |  |
| 5.7 | , Community<br>Center      | Develop a community center. | Develop a multi-purpose<br>Shoals town center. |  |  |  |  |  |  |
| 5.8 | Historic<br>Properties     |                             |  | Protect historic properties<br>through grants and tax<br>incentives.<br>The completion of an<br>inventory of historic<br>structures throughout Martin<br>County comparable to the<br>other 84 counties in Indiana. |  |  |  |  |  |
|     |                            |                             |  | Check archaeological site<br>records for major construction<br>projects.   |  |  |  |  |  |
| 5.9 | Recreation<br>and Wellness |                             |  |  | Develop and advertise<br>county-wide recreation plan<br>to encourage healthy living. |  |  |  |  |



|       | Recreation                                |  |   |               |  |  |  |  |  |
|-------|---|--|---|---------------|--|--|--|--|--|
| Focus |   | City of Loogootee  | Town of Shoals  | Martin County | Martin County QPAT Plan  |  |  |  |  |
| 5.10  | Pool                                      | Develop a pool/aquatic<br>center.  |   |               |  |  |  |  |  |
| 5.11  | Obtaining<br>New Ideas                    |  | Compare and benchmark<br>Shoals against other similarly<br>sized communities to obtain<br>new ideas and perspectives. |               |  |  |  |  |  |
| 5.12  | Increased<br>Tourism-Based<br>Development | The need for<br>tourism-based<br>development based upon<br>local natural<br>resources/attractions<br>including increased<br>lodging development. |   |               | Develop a "Visit Martin<br>County Website" to be used to<br>promote events and<br>attractions. |  |  |  |  |



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|     | Focus                                      | City of Loogootee | Town of Shoals | Martin County | Martin County QPAT Plan  |
|-----|--|-------------------|----------------|---------------|--|
| 6.1 | Workforce<br>and<br>Education<br>Coalition |                   |                |               | Create county-wide workforce<br>and education coalition<br>focused on ensuring<br>communication between<br>schools, employers, and adult<br>education leaders. |
| 6.2 | Collaboration                              |                   |                |               | Develop collaboration<br>between employers and<br>county Quality of Place<br>Advisory Team to ensure<br>communication and<br>marketing.                        |
| 6.3 | Training Plan                              |                   |                |               | Create plan for continually<br>offering programming to train<br>current and perspective<br>workers to ensure increased<br>skill and pay.                       |
| 6.4 | Increase<br>Workforce<br>Programming       |                   |                |               | Increase programming for<br>regionally relevant workforce<br>demands to retain students<br>who are graduating.   |



## PARTNER ORGANIZATIONS



The Martin County Alliance for Economic Growth, Inc. is the local economic development organization (LEDO) for Martin County, Indiana. They are a county-wide, public-private collaboration dedicated to assisting our existing business base with retention and expansion efforts; recruitment of new business; support entrepreneurship; and to serve as a local business resource. Ultimately, they strive to strengthen the tax base that provides public services to our residents and businesses, employment opportunities and workforce development programs for our citizens, and promoting our assets that make Martin County a great place to live, work, and play.

#### Board of Directors

Dan Gregory, President Dick Cresgy, Vice President Mike Arvin, Treasurer Pam Loughmiller, Secretary Barb McFeaters Laura Albertson Mayor Noel Harty Bill Schmidt Samantha Nelson Ken Frye Jim Stoughton January Roush Terry Hasler Margie Anderson Valerie O'Brien Jim Henry Past President: Don Bowling



The core mission of the Martin County Community Foundation is to build permanent funds and to distribute income from those funds to projects, organizations, charitable needs, and civic endeavors that will enhance the quality of life for the people of Martin County, Indiana. This mission is being accomplished by providing a unique professional service, one of continuity for donors, in an equal and non-partisan fashion. The foundation strives to understand local needs and seek creative solutions to meet those needs through commitment of long-term capital as well as taking advantage of sharing expertise in resource development.

Board of Directors

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# PARTNER ORGANIZATIONS **Bolve** Solutions

Operating in the heart of the Indiana Uplands, eSolve Solutions is a firm focused on meeting clients where their needs exist. Leveraging a customized design thinking process, we partner with organizations across the state developing strategic plans, facilitating decision making, supporting organizations with positioning for competitive grant funding, and providing ongoing support for high quality implementation and evaluation.

Our team uses a customized 6-step design thinking process to support organizations in setting and realizing their goals:

- **E**ngaging in a growth mindset .
- **S**ampling human centered needs
- Observing relevant data
- Leveraging elements of successful models
- **V**erifying the prototype plans for intended outcomes
- **E**xecuting the plan

We are proud to have partnered with ROI and Martin County to complete the planning portion of the Martin County Quality of Place and Workforce Attraction Plan. We look forward to working with eligible organizations within the county to support their roles in ensuring our geographic home is a welcoming place to live, work, and play as we truly realize regional prosperity.

#### **Project Team**

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Managing Partner

#### Joseph Lannan

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**Holly Green Project Manager** 

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